### JOHN J. BROWN

CERTIFIED PUBLIC ACCOUNTANT

# <u>PENNSYLVANIA CHAPTER,</u> <u>AMERICAN ACADEMY OF PEDIATRICS</u>

FINANCIAL STATEMENTS

JUNE 30, 2022 AND 2021

# <u>PENNSYLVANIA CHAPTER,</u> <u>AMERICAN ACADEMY OF PEDIATRICS</u> JUNE 30, 2022

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### <u>PENNSYLVANIA CHAPTER,</u> <u>AMERICAN ACADEMY OF PEDIATRICS</u> JUNE 30, 2022

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### **Independent Auditor's Report**

The Executive Board
PA Chapter, American Academy of Pediatrics
Media, Pennsylvania

### Report on the Financial Statements

I have audited the accompanying statements of financial statements of the Pennsylvania Chapter of the American Academy of Pediatrics (PAAAP, a nonprofit organization) which comprise the statements of financial position as of June 30, 2022 and 2021 and the related statements of activities, changes in net assets and cash flows for the fiscal years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

My responsibility is to express an opinion on these financial statements based on my audits. I have conducted my audits in accordance with auditing standards generally accepted in the United States of America and standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit includes performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

### **Opinion**

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the PAAAP as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the fiscal years then ended in conformity with generally accepted accounting principles in the United States of America.

### Other Matters

### Supplementary and Other Information

My audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary financial information on pages 22 through 88 is presented for purposes of additional analysis and is not a required part of the financial statements. The accompanying schedule of expenditures of federal awards (located on pages 19 and 20), as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is also presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In my opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

### Other Reporting Required by Government Auditing Standards

In accordance with Government Audit Standards, I have also issued my report dated December 9, 2022 on my consideration of the PAAAP's internal control over financial reporting and on my tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is solely to describe the scope of my testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion or the effectiveness of PAAAP's internal control over financial reporting or compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the PAAAP 's internal control over financial reporting and compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering PAAAP's internal control over financial reporting and compliance.

John J. Brown

Certified Public Accountant

Westtown, PA December 9, 2022

# STATEMENTS OF FINANCIAL POSITION JUNE 30, 2022 AND 2021

<u>ASSETS</u>

CURRENT ASSETS:	<u>2022</u>	2021
Cash:		
Bryn Mawr Trust - Operating A/C	\$629,920.54	\$490,809.09
Restricted-Prevent Child Abuse & Other	70,219.52	422,116.31
Restricted- BMT Money Market	84,865.59	<u>84,846.68</u>
Total Cash	<u>785,005.65</u>	<u>997,772.08</u>
Accounts Receivable: (Note 1)		
Accounts Receivable-COBRA	0.00	0.00
Accounts Receivable - Other	1,450,754.02	<u>871,983.62</u>
Total Accounts Receivable	<u>1,450,754.02</u>	<u>871,983.62</u>
Prepaid Expenses:		
Prepaid Expenses	22,728.18	36,368.19
Prepaid-Postage Meter	1,211.52	666.24
Due To/Due From	1,292.02	765.12
OH Story Kit components	<u>6,337,56</u>	<u>6,337.56</u>
Total Prepaid Expenses	<u>31,569.28</u>	<u>44,137.11                                  </u>
Total Current Assets	<u>2,267,328.95</u>	<u>1,913,892,81</u>
PROPERTY AND EQUIPMENT: (Note 1)		
Furniture And Fixtures	29,362.42	29,362.42
Office Equipment	33,815.20	33,815.20
Leasehold Improvements	5,075.00	5,075.00
Less: Accumulated Depreciation	( <u>52,165.08</u> )	<u>(39,105,35</u> )
Total Property and Equipment	16,087.54	29,147.27
TOTAL ASSETS	<u>\$2,283,416.49</u>	\$1,943,040.08
<u>LIABILITIES AND NET ASSETS</u>		
CURRENT LIABILITIES:		
Employee Withholding	(\$8,643.73)	\$866.96
Accrued Expenses (Note 4)	239,542.95	124,131.13
Deferred Revenue (Note 6)	115,392.58	20,146.62
Loan Payable - PPP (SBA) (Note 14)	<u>0.00</u>	<u>352,600.00</u>
Total Current Liabilities	<u>346,291.80</u>	<u>497,744.71</u>
Total Liabilities	346,291.80	497,744.71
NET ASSETS: (Note 1, 12 and 13)		
Without Donor Restrictions	1,398,344.69	1,057,461.47
With Donor Restrictions	538,780.00	<i>387,833.90</i>
Total Net Assets	<u>1,937,124.69</u>	<u>1,445,295.37</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$2,283,416.49</u>	<u>\$1,943,040.08</u>
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### PA CHAPTER, AMERICAN ACADEMY OF PEDIATRICS STATEMENTS OF ACTIVITIES FOR THE TWELVE MONTHS ENDED JUNE 30, 2022 AND 2021

	WITHOUT DONOR RESTRICTIONS	<u>2022</u> WITH DONOR RESTRICTIONS	<u>TOTAL</u>	WITHOUT DONOR RESTRICTIONS	<u>2021</u> WITH DONOR <u>RESTRICTIONS</u>	<u>TOTAL</u>
REVENUES, GAINS AND OTHER SUPPORT:						
Grants and Contracts (Note 1)	\$0.00	\$4,065,310.41	\$4,965,310.41	\$0.00	\$2,650,927.67	\$2,650,927.67
Administration Fees	0.00	0.00	0.00	0.00	0.00	0.00
Contributions (Note 7)	15,372,29	30,618.49	45,990.78	6,710.38	12,463.19	19,173.57
Dues	260,129.11	0.00	260,129,11	283,063.72	0.00	283,063.72
Fees - Exhibitor	26,300.00	0.00	26,300.00	6,450.00	0.00	6,450.00
Fees - Fiscal Agent, Other and WCT	97,522.51	0.00	97,522.51	1,999.50	2,055.00	4,054.50
Module Review	$\theta.0\theta$	0.00	0.00	0.80	0,00	0.00
Other Income	0.26	0.00	0.26	41.67	0.00	41.67
Registrations	8,100.00	1,370,76	9,470.76	9,350.00	0.00	9,350.00
Royalties	1,218.60	0.00	1,218.60	1,628,82	0.00	1,628.82
Investment Income	168.30	20.18	188.48	424,47	228.53	653.00
PPP Grant Proceeds	352,600.00	0.00	352,600.00			
Net Assets Released from Restrictions:						
Satisfaction of Program Restrictions	3,946,373,74	(3,946,373,74)	0.00	2,436,648.67	(2,436,648.67)	0.00
Total Revenues, Gains and Other Support	<u>\$4,707,784.81</u>	<u>\$150,946.10</u>	<u>\$4,858,730.91</u>	<u>\$2,746,317.23</u>	<u>\$229,025.72</u>	<u>\$2,975,342.95</u>
EXPENSES;			-			
Program Expenses - Direct (Note 1)	3,561,139.42	0.00	3,561,139.42	1,974,758.10	0.00	1,974,758.10
Program Expenses - Indirect (Note I)	543,068.17	0.00	\$43,068.17	568,150.00	0.00	568,150.00
Management and General Expenses (Note 1)	260,983.00	0.00	260,983.00	202,593.00	0.00	202,593.00
Fundraising Expenses	<u>1,711.00</u>	<u>0.00</u>	<u>1,711.00</u>	<u>1,672.00</u>	<u>0.00</u>	<u>1,672.00</u>
Total Expenses	4,366,901.59	<u>0.00</u>	4,366,901,59	<u>2,747,173.10</u>	<u>0.00</u>	2,747,173.10
CHANGE IN NET ASSETS	340,883,21	150,946.10	491,829.32	(855.88)	229,025.72	228,169,85
NET ASSETS - BEGINNING OF YEAR	1,057,461.47	387,833.90	1,445,295.37	1,058,317.34	158,808.18	1,217,125.52
OTHER RELEASE FROM RESTRICTIONS	<u>0.00</u>	<u>0.00</u>	0.00	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
NET ASSETS - END OF YEAR	\$1,398,344.69	<u>\$538,780.00</u>	<u>\$1,937,124,69</u>	<u>\$1.057.461.47</u>	<u> \$387,833,90</u>	\$1,445,295,37

### STATEMENTS OF CHANGES IN NET ASSETS FOR THE TWELVE MONTHS ENDED JUNE 30, 2022 AND 2021

		<u>2022</u>	<u>2021</u>
NET ASSETS, BEGINNING	\$	1,445,295.37	\$ 1,217,125.52
CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS		340,883.21	(855.88)
CHANGE IN NET ASSETS WITH DONOR RESTRICTIONS	_	150,946.10	 229,025.72
NET ASSETS, ENDING	\$	1,937,124.69	\$ 1,445,295.37

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# STATEMENTS OF CASH FLOWS FOR THE TWELVE MONTHS ENDED JUNE 30, 2022 AND 2021

		<u>2022</u>		<u> 2021</u>
CASH FLOWS FROM OPERATING ACTIVITIES:				
CASH RECEIVED FROM MEMBERS, CONTRACTS & OTHER INCOME	\$	4,023,566.45	\$	2,234,431.12
CASH PAID FOR OPERATING EXPENSES INTEREST INCOME RECEIVED		(4,236,521.36) 188.48		(2,464,638.20) 700.00
INTEREST INCOME RECEIVED	-	100.40	-	700.00
NET CASH FLOWS FROM OPERATING ACTIVITIES		(212,766.43)	-	(229,507.08)
CASH FLOWS FROM INVESTING ACTIVITIES:		0.00		0.00
CASH PAID FOR EQUIPMENT	-	0.00	-	(1,166.01)
NET CASH FLOWS FROM INVESTING ACTIVITIES	-	0.00	-	(1,166.01)
CASH FLOWS FROM FINANCING ACTIVITIES:				
PPP - SBA LOAN		0.00		0.00
REPAYMENT OF CREDIT LINE	-	0.00		0.00
NET CASH FLOWS FROM FINANCING ACTIVITIES		0.00		0.00
NET INCREASE (DECREASE) IN CASH		(212,766.43)		(230,673.09)
CASH, BEGINNING	_	997,772.08		1,228,445.17
CASH, ENDING	\$	785,005.65	\$	997,772.08

### <u>PA CHAPTER, AMERICAN ACADEMY OF PEDIATRICS</u> NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

### **NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES;**

### Organization:

The Pennsylvania Chapter of the American Academy of Pediatrics (PAAAP) is a state level organization of more than 2500 pediatricians who are dedicated to promoting the health and well being of children of pediatric practice. The PAAAP is a 501(c)(3) not-for-profit incorporated educational organization. The PAAAP educates parents, professionals and the public about the needs of children. The PAAAP accomplishes its mission through advocacy, education, quality improvement and practice support. Further, in carrying out this mission, the PAAAP is under contract with State level agencies as discussed below.

### Revenues:

A substantial portion of total revenues of the Pennsylvania Chapter of the American Academy of Pediatrics (PAAAP) consists of a contract with the Pennsylvania Department of Transportation under the Traffic Injury Prevention Program (TIPP) and one contract in particular with the PA Department of Health (Covid Vaccine Initiative). Regarding the TIPP contract, TIPP provides technical assistance, audiovisual resources, materials, and training for parents, providers, hospitals and law enforcement personnel on all traffic safety issues affecting children and adolescents such as child safety seats, seat belts, and teenage driving.

In addition, the PAAAP has numerous other contracts with the PA Department of Human Services and the PA Department of Health in support of various health services programs. Under these contracts, for example, the PAAAP provided health professional consultation, training and technical assistance to early learning centers in the Commonwealth, provides education to physicians in their communities to improve immunization rates and dental care in the Commonwealth, improve the care provided to children with special needs, and increase the recognition of child abuse and neglect.

### **Donated Services:**

The Organization pays for most services that require specialized skills. The donated time for physician board members and other physician members to the Organization's activities is not recognized in accordance with GAAP.

### **Accounting Method:**

The Financial Statements for the PAAAP are prepared on the accrual basis of accounting recognizing income when earned and expenses when incurred. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

In accordance with ASC Section 958 Not-For- Profit Entities and accounting principles generally accepted in the United States of America, the PAAAP reports information regarding its financial position and activities recognizing the existence and nature of contracts and donor contribution restrictions in two classes of net assets: Net Assets with Donor Restrictions and Net Assets Without Donor Restrictions.

# PA CHAPTER, AMERICAN ACADEMY OF PEDIATRICS NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

Generally Accepted Accounting Principle in the United States of America (GAAP) allows the organization to treat any donor restricted revenue as net assets without restrictions where the restrictions are met in the same period. This policy is followed for those contributions. Regarding the Chapter's multi-year contractual obligations with the Commonwealth and other agencies, all contract revenue with Agencies is reported as Net Assets with Donor Restrictions pending completion of contract provisions. If the contract provisions are met in the current year, the funds are released from restrictions.

The following are additional descriptions of net asset classifications:

-Net Assets Without Donor Restrictions: Those resources that are not subject to donor imposed restrictions. Those resources can be designated for specific purposes by action of the board of directors.

-Net Assets With Donor Restrictions: Those resources subject to donor imposed restrictions that either will be satisfied by actions of the organization or the passage of time or be maintained permanently by the organization. Generally, the donors of these resources permit the organization to use all or part of the income earned, including capital appreciation, or related investments for unrestricted or donor restricted purposes.

For fiscal years June 30, 2022 and 2021 respectively, the PAAAP had \$538,780 and \$387,834 of Net Assets with Donor and Board Designated Restrictions. These funds were restricted according to the work plans and deliverables of the respective programs. Further, during fiscal years June 30, 2022 and 2021 respectively, the PAAAP satisfied the restricted purposes specified by the donors, contracts and the Board of Directors, releasing \$3,946,374 and \$2,436,649 of funds to Net Assets without Donor Restrictions. As noted above, if the restrictions expired during the year, the net assets were reclassified to Net Assets Without Restrictions.

### Operations:

The Statements of Activities report the combined support, revenue and expenses of all activities and contracts of the PAAAP, and the changes in net assets with donor restrictions and without donor restrictions. In accordance with the presentation requirement of ASC 958 and due to the number of individual programs, program specific financial information is provided in the Supplementary Information to the financial statements. A cost center is maintained for each program of the PAAAP. Revenue is recognized when earned for program service fees and under cost-reimbursement contracts. The presentation in the Supplementary Information includes direct program expenses, and the Programs' allocated and shared management and general expenses detailed in the Indirect Fund Cost Center. For the fiscal year 2021 only, some allocated expenses are also reported in the PPP Program Fund Cost Center.

### Program and Indirect Expense Allocation:

All program expenses are charged directly to the respective contracts based on the work plans of the contracts. General and Administrative expenses, or shared and common costs, are allocated to the various contracts and programs based on the indirect rate of the Chapter. The indirect rate of the PAAAP is calculated and based on a prior approved method by the Department of

### <u>PA CHAPTER, AMERICAN ACADEMY OF PEDIATRICS</u> NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

Program and Indirect Expense Allocation - Continued:

Health and Human Services, and, is based on the ratio of total indirect expenses to total direct labor. Accordingly, the 10% deminimis indirect cost rate is not implemented. Each contract is charged based on the contract's share of allocable indirect costs based on the direct labor of the contract. Supplementary detailed financial information for indirect costs, or management and general expenses, of the PAAAP is included in the financial statements on page 25.

### Use of Estimates:

Accounting principles generally accepted in the United States of America require management to make estimates and assumptions that affect the amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the amounts of revenue and expenses. Actual results could differ from those estimates.

Cash and Cash Equivalents:

The organization classifies all investments with maturities of three months or less, when purchased, to be cash equivalents. Cash consists of checking accounts (operating and restricted by nature and donors), money market accounts and overnight sweep accounts.

### Accounts Receivable:

Accounts Receivable is stated at the amount management expects to collect. There were no amounts deemed uncollectible by management at June 30, 2022 and June 30, 2021. The balances reflect amounts due under various contracts and grants for expenses incurred, but not reimbursed as of June 30, 2022 and 2021, respectively.

Property and Equipment:

Depreciable property is shown at original cost to the PAAAP. The capitalization policy of the PAAAP includes a \$1,000 threshold for capital assets. Provision for depreciation has been computed over the estimated useful lives of the assets using straight line depreciation methods. Depreciation expense for FYE June 30, 2022 and June 30, 2021 was \$13,060 and \$13,683, respectively.

### **NOTE 2 - INCOME TAXES:**

The Pennsylvania Chapter of the American Academy of Pediatrics is a non-profit organization under Section 501(c) (3) of the Internal Revenue Code. Accordingly, income taxes are not included in the financial statements. The organization is no longer subject to examination by the taxing authorities for the years before June 30, 2019.

### **NOTE 3 - LEASE COMMITMENTS:**

Prior to April 2019, The Chapter leased 6,339 square feet of office space in Media, Pennsylvania under a lease and initial term of (5) years and (6) months, and which initially expired in July, 2009. Under the original lease, the initial annual minimum lease payment due under the lease was \$120,441, and increased annually by 3%. In addition to the base minimum lease payment, the Chapter is also responsible for shared costs such as utilities as assessed by the landlord.

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# PA CHAPTER, AMERICAN ACADEMY OF PEDIATRICS NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

Since the initial lease, the Chapter had renewed the lease twice. The base rent under the renewals was \$133,119. Effective April 26, 2016, under the second amendment, the Chapter renegotiated the lease with the lessor, renewing the lease for a term which expired June 2022. The second amended lease schedule was as follows:

FYE 2016 - 2017	\$144,529.
FYE 2017 – 2018	\$161,887.
FYE 2018 – 2019	\$179,623.
FYE 2019 – 2020	\$184,868.
FYE 2020 – 2021	\$189,967.
FYE $2021 - 2022$	\$195,119.
FYE 2022	\$ 49,495.

In April of 2019, the Chapter relocated the office to a smaller space in the same building under the fourth amendment of the original agreement, leasing 2,696 square feet through March 2023. Under the terms of this amended lease, the minimum lease rentals are as follows:

FYE 2020 - 2021	\$ 70,431
FYE 2021 - 2022	\$ 71,255
FYE 2022 - 2023	\$ 53,433

For fiscal years ending June 2022 and 2021, the amount of rent and occupancy costs were \$91,476 and \$86,621, respectively.

### **NOTE 4 - ACCRUED EXPENSES:**

The Accrued Expense balance consist of the unpaid expenses at June 30, 2022 and 2021 which were attributable to the fiscal year. Examples of items in accrued expenses are direct program expenses, educational materials, travel expenses, office expenses and supplies expense.

### NOTE 5 - RETIREMENT PLAN:

The Organization maintains a retirement plan for the benefit of its employees. The PAAAP contributes 5% of each qualified employee's compensation to the Plan. A one-year qualification period must be satisfied before the employee participates in the Plan. The expense amounts for 2022 and 2021 were \$65,269 and \$68,193, respectively.

### NOTE 6 - DEFERRED INCOME:

Deferred Income as of June 30, 2022 and 2021 consisted of \$115,393 and \$20,147, respectively representing grant and contract income received as of yearend under specific contracts, but not yet earned by the Chapter. This income will be earned under performance standards within the subsequent fiscal years.

### <u>PA CHAPTER, AMERICAN ACADEMY OF PEDIATRICS</u> NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

### **NOTE 7 - CONTRIBUTIONS:**

Contributions received are recorded as with or without donor restrictions depending on the existing and or nature of any donor-imposed restrictions. Contributions and other revenues with donor-imposed restrictions that are met in the same year as received are reported as net assets without restrictions. Contributions and other revenues with donor-imposed restrictions that are not met in the same year as received or earned are reported as net assets with donor restrictions. Net assets with donor restrictions are reclassified as net assets without donor restrictions upon satisfaction of the time or purpose restrictions.

### NOTE 9 – FINANCIAL ASSETS AND LIQUIDITY RESOURCES:

As discussed in Note 1 – Summary of Significant Accounting Policies - Revenues, the PAAAP receives a substantial portion of total revenues under reimbursement contracts with various agencies of the Commonwealth of Pennsylvania. Therefore, the PAAAP must maintain adequate resources to meet the contractual responsibilities for these programs. As part of its liquidity management, the PAAAP has a policy to structure its financial assets to be available to fund these expenditures. For the fiscal years ending June 30, 2022 and 2021, the following financial assets were available for the programs of the PAAAP:

	<u>2022</u>	<u>2021</u>
FINANCIAL ASSETS:	•	
Cash – Not Restricted	\$ 629,921.	\$ 490,809.
Accounts Receivable	1,450,754.	871,984.

### NOTE 10 - FINANCIAL ASSETS AVAILABILITY:

The PAAAP financial assets as of June 30, 2022 on the Statement of Financial Position, reduced by amounts not available for general use within one year of the statement date are as follows:

Financial Assets, June 30,	\$2,080,675.	\$1,362,793.
Donor restrictions and Deferred Income: Restricted by donor with purpose restrictions	(654,173.)	(407,981.)
Financial Assets available to meet cash needs within one year	\$1,426,502.	\$ 954,812.

2022

2021

# PA CHAPTER, AMERICAN ACADEMY OF PEDIATRICS NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

### NOTE 11 – FUNCTIONAL CLASSIFICATION OF EXPENSES:

The PAAAP's primary program services consist of the state level professional organization of pediatricians in the Commonwealth of Pennsylvania, and, providing education, technical assistance, resources, and training to parents, providers, hospitals, and law enforcement personnel under various contracts with agencies of the Commonwealth of Pennsylvania and other funding sources. Natural expenses attributable to more than one functional expense category are allocated using direct labor dollars as the basis for allocation.

Expenses by functional classification for the years ended June 30, 2022 and 2021 consist of the following:

		2022-		
	PROGRAMS	<u>ADMIN</u>	<b>FUNDRAISING</b>	<u>TOTAL</u>
Salaries	1,438,131.	188,568.	0.	1,626,699.
Fringe Benefits	331,139	43,410.	0.	374,549.
Space	80,865.	10,611.	0.	91,476.
Consultants/Advisors	1,927,589.	1,000.	0.	1,928,589.
Program Costs	195,419.	0.	0.	195,419.
Telephone	37,479.	4,918.	0.	42,397.
Printing	6,213.	1,039.	1,711.	<i>8,963</i> .
Postage & Shipping	14,726.	1,932.	0.	16,658.
Other Expenses	72,647.	9,505.	0.	82,152.
TOTALS	4,104,208.	260,983.	1,711.	4,366,902.

		//////////////////////////////////		~~~~~~
	<b>PROGRAMS</b>	<b>ADMINISTRATION</b>	<b>FUNDRAISING</b>	<u>TOTAL</u>
Salaries	1,373,657.	142,472.	0.	1,516,129.
Fringe Benefits	278,437.	28,889.	0.	307,326.
Space	80,291.	8,330.	0.	86,621.
Consultants/Advisors	458,157.	1,000.	0.	459,157.
Program Costs	142,944.	0.	0.	142,944.
Telephone	41,653.	4,322.	0.	45,975.
Printing	64,097.	6,824.	1,672.	72,593.
Postage and Shipping	10,683.	1,108.	0.	11,791.
Other Expenses	92,989.	9,648.	0.	102,637.
TOTALS	2,542,908.	202,593.	1,672.	2,747,173.

### <u>PA CHAPTER, AMERICAN ACADEMY OF PEDIATRICS</u> NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2022 AND 2021

### NOTE 12 - NET ASSETS WITH BOARD DESIGNATIONS:

The PAAAP maintains a historical cost center for every program, contract and source of revenue. For over (30) years, under the direction of the Chapter's initial management and prior Board, the historical Change in Net Assets was maintained under a designation by the Board of Directors. Effective for the Fiscal Year Ending June 30, 2019, the Chapter's Board of Directors and management have released these cost center Board restrictions to Net Assets Without Donor Restrictions. All contractual obligations of these programs have been fulfilled.

### NOTE 13 - NET ASSETS WITH DONOR RESTRICTIONS:

Net assets with donor restrictions are available at June 30, 2022 and 2021 for the following purposes:

2022 2021

	<u> 2022</u>	<u> 2021</u>
Prevent Child Abuse	\$ 26,012	\$ 14,998
BEST Progams	2,330	-0-
TIPP Program	510,438	341,904
SCAN	<b>~</b> 0~	21,734
HRSA	<u>-0-</u>	<u>9,198</u>
	\$538,780	\$387,834

### NOTE 14 - LOAN PAYABLE - PAYCHECK PROTECTION PROGRAM (SBA):

The PAAAP applied for and received \$352,600 of SBA loan funding in May 2020 under the 2020 CARES Act passed by Congress. The Act was an economic stimulus response to the COVID 19 pandemic. The basis for the dollar amount of the SBA funding was 2.5 months of the PAAAP's average monthly 2019 calendar year payroll. Under provisions of the 2020 CARES Act and later the 2020 PPP Flexibility Act, the loan will be forgiven and reclassified as a grant provided the PAAAP expends the loan proceeds over either an (8) covered week period or (24) covered week period in the expense categories of payroll, rent, or utilities. Management determined the appropriate covered period for the forgiveness application was (24) months. Further, management timely applied for forgiveness in May 2021. Management received confirmation of forgiveness in September 2021, and was required to pay interest and fees in the amount of \$902. As a result of the obtaining forgiveness, the PPP funding was reported as Grant Income in fiscal year ended June 30, 2022.

### NOTE 15 - SUBSEQUENT EVENTS

Management has considered events subsequent to the balance sheet date of June 30, 2022 through December 9, 2022, the date of the financial statements. As of the date of the financial statements, the spread of COVID-19 coronavirus and variant continues, and the federal, state and local governments, in addition to local chambers of commerce, have responded on multiple levels to assist business entities, including non-profit entities, and individuals. Therefore, economic uncertainties are likely to arise which may have a negative impact on net income, cash flows and financial condition of the PAAAP in 2023. Note, however, the PAAAP continues to meet the Chapter's deliverables under the various contracts by altering the delivery method of presentations and meetings to a virtual platform. Other financial impacts could occur in the future though such impact is unknown at this time. Other than recognition of COVID-19, management has determined no other disclosures are required.

### **SINGLE AUDIT SECTION**

JUNE 30, 2022

### JOHN J. BROWN

### CERTIFIED PUBLIC ACCOUNTANT

POST OFFICE BOX 507

WESTTOWN, PA 19395-0507

OVERNIGHT MAILING ADDRESS: 844 EAST STREET ROAD, #507 WESTTOWN, PA 19395-0507 OFFICE: 610.344,7270 CELL:610.256.6988 FAX:610.344.9216 jjbcpamstax@gmail.com

# REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

### Independent Auditor's Report

The Executive Board
PA Chapter of the American Academy of Pediatrics
Media, PA

I have audited in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States, the financial statements of the PA Chapter of the American Academy of Pediatrics (PAAAP, a nonprofit organization), which comprise the statement of financial position as of June 30, 2022, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued my report thereon dated December 9, 2022.

### Internal Control over Financial Reporting

In planning and performing my audit of the financial statements, I considered the PAAAP's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing my opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of PAAAP's internal control. Accordingly, I do not express an opinion on the effectiveness of the PAAAP's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

My consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses. Given these limitations, during my audit, I did not identify any deficiencies in internal control that I consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The Executive Board
PA Chapter of the American Academy of Pediatrics
Media, PA

### Compliance and Other Matters

As part of obtaining reasonable assurance about whether the PAAAP's financial statements are free of material misstatement, I performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of my audit and, accordingly, I do not express such an opinion. The results of my tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

I did note, however, certain matters involving business operations that I communicated verbally and in outline form to management, including the Board of Directors of the PAAAP, in a meeting on October 27, 2022. These matters were not material in nature. My summary notes, which were distributed to the Board members during the meeting, are available upon request.

### Purpose of this Report

The purpose of this report is solely to describe the scope of my testing of internal control over financial reporting and compliance, and the results of that testing, and not to provide an opinion on the effectiveness of the PAAAP's internal control or on compliance. This report is an integral part of the audit performed in accordance with Government Auditing Standards in considering the PAAAP's internal control and compliance. Accordingly, this communication is not suitable for any other purpose. Further, this report is intended solely for the information and use of management, federal awarding and pass-through entities, the Commonwealth of Pennsylvania, and is not intended to be, and should not be used by, anyone other than these specified parties.

John J. Brown

Certified Public Accountant

December 9, 2022

### JOHN J. BROWN

### CERTIFIED PUBLIC ACCOUNTANT

POST OFFICE BOX 507 WESTTOWN, PA 19395-0507

OVERNIGHT MAILING ADDRESS: 844 EAST STREET ROAD, #507 WESTTOWN, PA 19395-0507 OFFICE: 610.344.7270 CELL:610.256.6988 FAX:610.344.9216 jjbepamstax@gmail.com

# REPORT ON COMPLIANCE WITH REQUIREMENTS APPLICABLE TO EACH MAJOR PROGRAM AND INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH UNIFORM GUIDANCE

### Independent Auditor's Report

The Executive Board
PA Chapter of the American Academy of Pediatrics
Media, PA

### Report on Compliance for Each Major Federal Program

I have audited the PA Chapter of the American Academy of Pediatrics (PAAAP, a nonprofit organization) compliance with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) Compliance Supplement that could have a direct and material effect on each of the PAAAP's major federal programs for the year ended June 30, 2022. The PAAAP's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

### Management's Responsibility

Management is responsible for compliance with the requirements of federal statutes, regulations, contracts, and grants applicable to its federal programs.

### **Auditor's Responsibility**

My responsibility is to express an opinion on compliance for each of the PAAAP's major federal programs based on my audit of the types of compliance requirements referred to above. I conducted my audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations (CFR) Part 200 Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that I plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the PAAAP's compliance with those requirements and performing other procedures as I considered necessary in the circumstances.

I believe that my audit provides a reasonable basis for my opinion on compliance for each major federal program. However, my audit does not provide a legal determination of the PAAAP's compliance.

### **Opinion on Each Major Federal Program**

In my opinion, the PAAAP complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the years ended June 30, 2022.

### Report on Internal Control over Compliance

The management of the PAAAP is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing my audit of compliance, I considered the PAAAP's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program as a basis for designing auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing my opinion on the effectiveness of internal control over compliance. Accordingly, I do not express an opinion on the effectiveness of the PAAAP's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

My consideration of the internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. I did not identify any deficiencies in internal control over compliance that I consider to be material weaknesses as defined above. However, material weaknesses may exist that have not been identified.

This purpose of this report on internal control over compliance is solely to describe the scope of my testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose. Further, this report is intended solely for the information and use of management, the Commonwealth of Pennsylvania, and federal awarding agencies and pass-through entities, and, is not intended to be and should not be used by anyone other than those specified parties.

John J. Brown

Certified Public Accountant

December 9, 2022

# SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2022

ederal Grantor/Pass-Through Grantor/Program or Cluster Title		
Number	CFDA	Federal
Number	Entity ID	Pass-Through
Expenditures	Federal	

DIRECT RECIPIENT: 7 TOTAL DIRECT PROGRAMS

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10

P	2	Þ	ŢP	₽ ≅	Q   <u>D</u>	ם ס	SUB-RECIPIENT:	
Preventative Health & Health Services Block Grant - PA DOH - Best Plus Programs - 62.7%	Preventative Health & Health Services Block Grant - PA DOH - Best Plus Programs - 37.3%	Association of State and Territorial Health Officials (ASTHO)	PA DOH - Immunization Grant	MCHS - Block Grant - DHHS/HRSA - First Food Preventive Health & Health Services Block Grant - PA DOH - Best	<u>DEPARTMENT OF HEALTH AND HUMAN SERVICES/CDC/HRSA:</u> Child Care and Development Block Grant - BCIU - Ecels	<u>DEPARTMENT OF TRANSPORTATION - NHTSA PROGRAMS:</u> Department of Transportation - NHTSA/PA Department of Transportation  Total	NT:	
93.991	93.439	93.421	93.268	93.994 93.994	93.575	20.600 4300674007/7844944 Total Department of Transportation/NHSTA Programs		
4100086710	4100086710	N380T08290	4100090652	4100087381 4100086002	BCIU 9-4100070188	20.600 4300674007/7844944HSS ansportation/NHSTA Programs		
77	46	<u>37</u>	<u>1,667,689</u>	282 <u>50</u> 332	175	\$ <u>996</u>		
77,268	46,005	37,601	689	282,555 <u>50,274</u> 332,829	175,000	996,030 996,030		

TOTAL EXPENDITURES OF FEDERAL AWARDS

3,332,422

3,332,422

2,336,392

Total Department of Health and Human Services Programs

TOTAL SUB-RECIPIENT PROGRAMS

# NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2022

# NOTE 1 - BASIS OF PRESENTATION:

portion of the operations of the PA Chapter, American Academy of Pediatrics, it is not intended to and does not present under Uniform Guidance of the Office of Management and Budget . Because the schedule presents only a selected sub-recipient for the year ended June 30, 2022. The information in this Schedule is presented in accordance with the requirements the PA Chapter, American Academy of Pediatrics under programs of the federal government as a direct recipient or a the financial position, changes in net assets or cash flows of the PA Chapter, American Academy of Pediatrics. The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal grant and contract activity

# NOTE 2 - SUMMARY OF SIGNICANT ACCOUNTING POLICIES:

or credits made in the normal course of business to amounts reported as expenditures in prior years. Pass-through entity identifying If applicable, negative amounts shown on the Schedule of Expenditures of Federal Awards represents adjustments the Uniform Guidance, wherein certain types of expenditures are not allowable, or are limited as to reimbursement. numbers are presented if applicable, and when the numbers are available. Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following

# NOTE 3 - PROGRAM AND INDIRECT EXPENSE ALLOCATION:

adminstrative expenses, or shared and common costs, are allocated to the various contracts and funds based on the indirect and is based on the ratio of total indirect expenses to total direct labor. Accordingly, the 10% deminimis rate is not utilized rate of the Chapter. The indirect rate is calculated and approved annually by the Department of Health and Human Services All program expenses are charged directly to the respective contracts based on the work plans of the contracts. General and

### <u>PA CHAPTER, AMERICAN ACADEMY OF PEDIATRICS</u> SCHEDULE OF FINDINGS & QUESTIONED COSTS

For the Twelve Months Ended June 30, 2022

### **SECTION I - SUMMARY OF AUDITOR'S RESULTS**

### **Financial Statements:**

- Type of auditor' report issued:

Unqualified

- Internal Control over financial reporting:

- Material weaknesses identified:

NO

 Reportable Conditions identified that are not considered to be material weaknesses:

NONE REPORTED

- Noncompliance material to financial

statements noted:

NO

Federal Awards:

- Internal control over major programs:

- Material weaknesses identified:

NO

- Reportable conditions identified that are not considered to be material

weaknesses:

NONE REPORTED

- Type of auditor's report issued on compliance

for major programs:

UNQUALIFIED

- Any audit findings disclosed that are required

to be reported in accordance with Uniform Guidance:

NO

### - Identification of Major Programs:

- 20.600 Department of Transportation NHTSA TIPP
- 93.268 Department of Health and Human Services CDC
- 93.994 Department of Health and Human Services HRSA

- Dollar threshold used to distinguish between

Type A and Type B programs:

\$750,000

- Auditee qualified as low-risk auditee:

YES

### SECTION II - FINANCIAL STATEMENT FINDINGS

No reportable conditions, material weaknesses and instances of noncompliance related to the financial statements that are required to be reported in accordance with paragraph 5.18 to 5.20 of GAS were identified.

### SECTION III - FEDERAL AWARDS FINDINGS & QUESTIONED COSTS

No audit findings required to be reported under Uniform Guidance were identified.

### SUPPLEMENTARY INFORMATION COMMONWEALTH OF PENNSYLVANIA

JUNE 30, 2022

NOTE: Einancial Statements are prepared on the accrual basis of accounting.	Cash, Ending/Excess Revenue/Expenses	FYE 6/30/22 - Equipment Approved	FYE 6/30/22 - Expenditures Recognized	FYE 6/22 Accts Receivable	FYE 6/21 Accts, Receivable	FYE 6/30/22 - Registration Received-Cash	FYE 6/30/22 - Funding Received - Cash	Cash, Beginning		Cash, Ending/Excess Revenue/Exponses	FYE 6/30/22 - Equipment Approved	FYE 6/30/22-Expenditures Recognized	FYE 6/22 Accts Receivable	FYE 6/21 Accts, Receivable	FYE 6/30/22-Registration Rec'd-Cash	EVE B/30/99-Einding Band-Cash	Cash, Beginning	Program Type - 2021:	Optimizer	Contract Amount	Contract Term;		Contract #/ Purchase Order#:	Grant loentincation			Federal Grantor Agency	Catalog#:	Type of Federal Recipient	Sponsoring Agency					
prepared on the acc			a			ash	7			\$ 0		(996,030)	149,987	(262,82	1	1 108 868	67	>	١	\$ 2,980,919	10/1/19 - 9/30/22		4300674007	піднику завч	State & Community		DOT/NHTSA	20.600	SUB-RECIPIENT	DOT/ PA DOT	19650	(TIPP)	PREVENTION	TRAFFIC INJURY	
rual basis of accoun										\$ 16,945		(3)		(146,57	0	76 CUE	\$ 0			s 475,000	7/1/21-6/30/22	T		Admines to Cumpter	Prevention, Immunizations and	DHHS/Centers for	DHHS/CDC	93.268	PROF SERVICES	CCHD Chester County Health Department	21410/21412		COALITION		
itino.										69		7) (34,850)		(22,131)		45.3	30			\$ 33,600	//1/21-6/30/22			Cigor Gigin	71	DHHS/Centers for Disease Control &	DHHS/CDC	93.991	PROF SERVICES	Tuscarora Intermediate Unit (TIU)	21335	(ECELS)	EDUCATION LINKAGE SYSTEM	EARLY CHILDHOOD	٠
									7	0 \$ 0	0	(19,500)		(10,000)		22,644	0 \$0			\$ 19,500	77/05/B-17/1/01	1010000		Cida Villa Cida		Centers for Disease Control & Prevention	DHHS/CDC	93,439	PROF SERVICES	 Tuscarora Intermediate Unit . (TIU)	21335	(ECELS)	EDUCATION LINKAGE SYSTEM		PENNSYLVANIA CHAPTER OF THE AMERICAN ACADEMY OF PEDIATRICS SCHEDULE OF EXPENDITURES (SUPPLEMENTARY) FOR THE FISCAL YEAR ENDED JUNE 30, 2022
									SIAIE FUNDING	8 0	0	(175,000)	3,258	) (36,701)		208,443	30			\$ 175,000	7710610-171111	COLOGIO POPINE	3-410000007	$^{\dagger}$			DHHS/HRSA	93.575	SUBRICIPIENT	 Berks County Intermediate Unit (BCIU)	21400	(ECELS)		EARLY CHILDHOOD	APTER OF THE AN LE OF EXPENDITU HE FISCAL YEAR
									UNDING	\$ (11,899)		(1,667,689)	875,031	) 0		780,759	SO	Α		\$ 9,000,000	1711/21/00/00/121	7000030 FO HZ	4100000014	Athonoposso	Child Care  Development Block Center for Disease  Grant Control		DHHS/CDC	93.268	SUB-RECIPIENT	PA DOH	21413	INITIATIVE (IEP)			VANIA CHAPTER OF THE AMERICAN ACADEMY OF PUSCHEDULE OF EXPENDITURES (SUPPLEMENTARY) FOR THE FISCAL YEAR ENDED JUNE 30, 2022
										\$0		(50,274)	15,723	(19,627)		54,178		В		\$50,000	CATO WELL OWNOR	CG/U5/3U"LG/1/1/2U	4100000004	4100088000	Preventive Health & Health Services Block Grant	DHASARSA	DHHS/HRSA	93.994	SUB-RECIPIENT	PA DOH	21500	10 & First Food)	SUPPORT AND	Mr	NY OF PEDIATRIC INTARY) 2022
										 \$ (101)		(37,601)	6,250	0	0	31,250	SO	₿		\$ 50,000	12000	19/1/01-7/30/02	140001.00000	NECSULUBEIN	USDHHS		USDHHS	93.421	SUB-RECIPIENT	ASTHO (US DHHS)	21505	(BEST)	ASTHO	B. 8	S
									~:	38	3 0	(123,273)	71,727	(66,115)	0	117,699	SO	to		\$ 502,102	-	7/1/20-6/30/23		4100086710	Preventive Health Block Grant, & Health Services HRSA & MCHS Block Grant Block Grant	DHHS/Centers for Disease Control & F	DHHS/HHSA	93.991/93.439	SUB-RECIPIENT	PA DOH	20502-20503	(BEST PLUS)	TRAINING	BREASTFEEDING EDUCATION,	
										1,453		(282,555)	104,774	(114,748)	0	293,982	_	-		\$ 925,000		10/1/20-6/30/23		4100087381		Preventive Health Preventive Health Realth Services Grant, The Oral	UHHO/HHOA	93,994	SUB-RECIPIENT	PADOH	21504	FOOD)	PECT SIDET	BREASTFEEDING EDUCATION, SUPPORT AND	
										30	3 0	(5,056)	0	(21,159)	0	26,215	\$			\$ 25,000		9/1/20-9/30/21		4100085499	Health Workforce & MCH Services Block Grant	Preventive Health & Health Services Block Grant, The Oral	Unno/nnoA	DUNCHUSA 95.235	PROF SERICES	PCOH - HRSA YR 3	20920	(HRSA)	ORAL HEALTH		
										v	7	(25,0				14,14	S			s 25,000		9/1/21-6/30/22		4100085499	Health Wiprkforce & MCH Services Block Grant	Preventive Health & Health Services Block	Control	DEPCS	PROF SERVICES	PCOH - HRSA	21920	(HRSA)	ORAL HEALTH		
										(4)	0	0 (10,000)				6,838	,			0 S 10,000		7/1/21-6/30/22		9 4100085499	MCH Services Block Grant		Li a rain a rain	DHISHISA	PROF SERVICES	PCOH EVALUATION	21612	(HRSA)	ORAL HEALTH		
	-) F	\$ (26,309)	0	1945 317	77 469	(107,121)	0	248,660	S <sub>0</sub>		=						80			943,981		1/1/19-3/31/2		9 4300599559		*	170,00	PADHS	100% DA EI MONTO	PADHS	10122-101	TRAINING	MANDATORY		

**SUPPLEMENTARY INFORMATION - OTHER** 

FOR THE YEARS ENDED JUNE 30, 2022 AND 2021

### SUPPLEMENTARY INFORMATION

FOR THE TWELVE MO COMBINED STATEMENTS OF ACTIVITIES	ONTHS ENDED JUNE .  2022	
REVENUE:		
Grant Revenue	\$4,162,832.92	\$2,650,927.67
Dues	260,129.11	283,063.72
Unrestricted Donations	15,372.29	6,710.38
Contributions	30,618.49	12,463.19
Royalties	1,218.60	1,628.82
Exhibitor Fees	26,300.00	6,450.00
Registration Fees	9,470.76	13,254.50
Interest Income	188,48	653.00
Miscellaneous Income	0.26	191.67
PPP Proceeds	352,600.00	0.00
TOTAL SUPPORT AND REVENUE	4,858,730.91	<u>2,975,342.95</u>
EXPENSES:		
<u>Personnel:</u>		
Executive Director	125,772.05	120,493.49
Dir Community Based Initiatives	82,685.40	71,980.00
Project Director	430,005.50	440,380.85
Communications Coordinator	48,932.00	24,863.59
Development Coordinator	0.00	2,817.50
Program Coordinator	31,488.00	44,160.75
Project Assistants	232,564.49	186,576.31
Staff Accountant	63,697.52	52,743.81
T/TA Coordinators	111,550.23	92,240.44
Director of Finance	96,318.20	96,956.02
TIPP Regional Coordinators	304,683.72	296,561.77
Director of Practice Based Initiatives	<u>99,002.11</u>	<u>86,354.80</u>
Total Personnel	<u>1,626,699.22</u>	<u>1,516,129,33</u>
Fringe Benefits	<u>374,690,31</u>	<u>307,325.90</u>
Other Costs:	01 456 13	00 (30 (3
Space	91,476.13	88,620.62
Consultants	823,218.22	327,854.83
Evaluation	0.00	3,445.00
Honorarium	45,214.41	50,345.00
Sub-Contracts	1,024,686.41	77,512.51
Travel	86,524.44	22,914.02
Telephone	42,397.17	45,975.35
Printing	8,963,27	72,593.05
Postage	16,658.29	11,790.89
Supplies	56,626.48	48,863.07
Bank/Paypal Fees	69,579.69	3,543.97
Equipment	29,048.63	31,610.24
Miscellaneous	75,996.82	71,166.95
Indirect	<u>(4,877.90)</u>	<u>67,482.37</u>
Total Other Costs	<u>2,365,512.06</u>	923,717.87
Total EXPENSE	<u>4,366,901.59</u>	<u>2,747,173.10</u>
CHANGE IN NET ASSETS	\$491,829.32	<u>\$228,169.85</u>

### SUPPLEMENTARY INFORMATION FOR THE TWELVE MONTHS ENDED JUNE 30, 2022 AND 2021

### PA CHAPTER, AMERICAN ACADEMY OF PEDIATRICS

	<u>2022</u>	<u> 2021</u>
REVENUE:		
Grant Revenue	<i>\$31,371.58</i>	\$24,166.64
Dues	260,129.11	283,063.72
Unrestricted Donations	15,358.33	6,710.38
Royalties	1,218.60	0.00
Exhibitor Fees	26,300.00	6,450.00
Registration Fees	8,100.00	9,200.00
Interest Income	168.30	482.09
Miscellaneous Income	<u>0.00</u>	<u> 191.67</u>
TOTAL SUPPORT AND REVENUE	<u>342,645.92</u>	<u>330,264.50</u>
EXPENSES:		
Personnel:		
Executive Director	74,024.86	66,213.48
Dir Community Based Initiatives	0.00	1,113.00
Project Director	0.00	(1,447.34)
Communications Coordinator	45,876.00	19,792.80
Development Coordinator	0.00	(2,342.00)
Program Coordinator	0.00	280.50
Project Assistant	21,279.00	2,375.00
T/TA Coordinators	3,326.05	0.00
Director of Finance	92.93	1,151.51
Director of Practice Based Initiatives	<u> 26,337.60</u>	<u>23,448.50</u>
Total Personnel	<u>170,936.44</u>	<u>110,833,88</u>
Fringe Benefits	<u>54,736.24</u>	<u>32,141.86</u>
Other Costs:		
Consultants	51,052.46	42,551.56
Honorarium	1,000.00	200.00
Travel	41,173,89	6,415.09
Telephone	3,606.71	5,643.72
Printing	2,354.85	3,241.05
Postage	6,891.78	1,228.68
Supplies	5,544.64	7,761.16
Bank/Paypal Fees	1,646.41	3,225.51
Equipment	0.00	13,395.76
Miscellaneous	3,539.73	(77.20)
Indirect	<u>37,979.91</u>	<u>29,925.15</u>
Total Other Costs	<u>154,790.38</u>	<u>113,510.48</u>
Total EXPENSE	<u>380,463.06</u>	<u>256,486.22</u>
CHANGE IN NET ASSETS	( <u>\$37,817.14</u> )	\$ <u>73,778.28</u>

<u>INDIRECT</u>	<u>2022</u>	<u>2021</u>
<u>REVENUE:</u>		
Grant Revenue - Fiscal Mgt Fees	\$97,522.51	\$0.00
Unrestricted Donations	13.96	0.00
Miscellaneous Income	<u>0.26</u>	<u>0.00</u>
TOTAL SUPPORT AND REVENUE	<u>97,536.73</u>	<u>0.00</u>
EXPENSES:		
Personnel:		
Executive Director	45,550.12	0.00
Dir Community Based Initiatives	27,366.00	0.00
Project Assistant	8,688.00	11,350.00
Staff Accountant	63,697.52	30,692.79
T/TA Coordinator Alleman	0.00	(1,447.04)
Director of Finance	80,811.66	40,520.11
Director of Practice Based Initiatives	<u>22,444.06</u>	<u>0.00</u>
Total Personnel	<u>248,557.36</u>	<u>81,115.86</u>
Fringe Benefits	<u>(29,627.26)</u>	(113,943.33)
Other Costs:		
Space	88,252.67	<i>85,974.86</i>
Consultants	70,496.60	68,595.95
Travel	490.00	0.00
Telephone	11,958.64	8,038.09
Printing	(2,299.83)	46.47
Postage	(305.88)	978.89
Supplies	11,419.18	8,625.34
Bank/Paypal Fees	1.53	61.95
Equipment	29,048.63	18,094.72
Miscellaneous	(113.72)	10.55
Indirect	<u>(347,649.98)</u>	( <u>338,715.46</u> )
Total Other Costs	( <u>138,702.16</u> )	( <u>148,288.64</u> )
Total EXPENSE	80,227.94	( <u>181,116.11</u> )
CHANGE IN NET ASSETS	\$ <u>17,308.79</u>	\$ <u>181,116.11</u>

PREVENT CHILD ABUSE	<u>2022</u>	<u>2021</u>
<u>REVENUE:</u>	000 (10 10	610.473.10
Contributions	\$30,618.49	\$12,463.19
Interest Income	<u>20.18</u>	<u>170.91</u>
TOTAL SUPPORT AND REVENUE	<u>30,638.67</u>	<u>12,634.10</u>
EXPENSES:		
Personnel:		
Development Coordinator	0.00	3,281.00
Project Assistant	<u>0.00</u>	<u>9,231.00</u>
Total Personnel	<u>0.00</u>	<u>12,512,00</u>
Fringe Benefits	<u>0.00</u>	<u>3,628,48</u>
Other Costs:		
Consultants	97.12	206.94
Sub-Contracts	2,400.00	3,200.00
Travel	181.69	125.00
Telephone	231.17	221.84
Printing	0.00	0.03
Postage	65.68	23.06
Supplies	16,153.83	6,830.54
Bank/Paypal Fees	495.16	140.38
Indirect	<u>0.00</u>	<u>3,503.36</u>
Total Other Costs	<u>19,624.65</u>	<u>14,251.15</u>
Total EXPENSE	<u>19,624.65</u>	<u>30,391.63</u>
CHANGE IN NET ASSETS	\$ <u>11,014.02</u>	( <u>\$17,757.53</u> )

WELLCARE TRACKER AND FEES	<u> 2022</u>	<u>2021</u>		
<u>REVENUE:</u>	,			
Registration Fees	\$ <u>0.00</u>	\$ <u>1,999.50</u>		
TOTAL SUPPORT AND REVENUE	<u>0.00</u>	<u>1,999.50</u>		
EXPENSES:				
Personnel:				
Project Director	0.00	40.13		
Program Coordinator	0.00	159.50		
Project Assistant	<u>0.00</u>	<u>92.50</u>		
Total Personnel	<u>0.00</u>	<u>292.13</u>		
Fringe Benefits	<u>0.00</u>	<u>83.80</u>		
Other Costs:				
Consultants	0.00	1,935.00		
Postage	0.00	0.50		
Bank/Paypal Fees	0.00	62.20		
Indirect	<u>0.00</u>	<u>82.74</u>		
Total Other Costs	<u>0.00</u>	<u>2,080.44</u>		
Total EXPENSE	<u>0.00</u>	<u>2,456.37</u>		
CHANGE IN NET ASSETS	\$ <u>0.00</u>	( <u>\$456.87)</u>		

ROYALTIES	2022	<u>2021</u>
<u>REVENUE:</u>		
Royalties	\$ <u>0.00</u>	\$ <u>1,628.82</u>
TOTAL SUPPORT AND REVENUE	<u>0.00</u>	<u>1,628.82</u>
CHANGE IN NET ASSETS	\$0.00	\$1,628.82

NCC - ECELS	<u>2022</u>	<u>2021</u>
EXPENSES:		
Personnel:	00.00	¢0.81
T/TA Coordinator Alleman	\$ <u>0.00</u>	\$ <u>9.71</u>
Total Personnel	<u>0.00</u>	<u>9.71</u>
Fringe Benefits	<u>0.00</u>	<u>2.82</u>
Other Costs:		
Consultants	0.00	325.00
Indirect	<u>0.00</u>	<u>2.72</u>
Total Other Costs	<u>0.00</u>	<u>327.72</u>
Total EXPENSE	<u>0.00</u>	<u>340.25</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	<u>(\$340.25)</u>

<u>SLM FEES - ECELS</u>	<u> 2022</u>	<u> 2021</u>		
<u>REVENUE:</u>				
Registration Fees	\$ <u>1,370.76</u>	\$ <u>2,055.00</u>		
TOTAL SUPPORT AND REVENUE	<u>1,370.76</u>	<u>2,055.00</u>		
EXPENSES:				
Personnel:				
Project Director	0.00	20.07		
Program Coordinator	0.00	225,50		
Project Assistant	464.75	60.50		
T/TA Coordinator Alleman	<u>1,608.75</u>	<u>699.12</u>		
Total Personnel	<u>2,073.50</u>	<u>1,005,19</u>		
Fringe Benefits	<u>622.05</u>	<u>289.47</u>		
Other Costs:				
Bank/Paypal Fees	10.84	53.93		
Indirect	<u>414.70</u>	<u>283.48</u>		
Total Other Costs	<u>425.54</u>	<u>337.41</u>		
Total EXPENSE	<u>3,121.09</u>	<u>1,632.07</u>		
CHANGE IN NET ASSETS	<u>(\$1,750.33)</u>	\$ <u>422.93</u>		

<u>TIPP - 14650</u>	<u>2022</u>	<u>2021</u>
EXPENSES:		
Other Costs: Supplies	\$118.67	\$0.00
Total Other Costs	118.67	0.00
Total EXPENSE	<u>118.67</u>	<u>0.00</u>
CHANGE IN NET ASSETS	<u>(\$118.67</u> )	\$ <u>0.00</u>

CHILD CARE WELLNESS MINIGRANT	<u>2022</u>	<u>2021</u>
EXPENSES:		
Other Costs:		
Consultants	\$ <u>0.00</u>	( <u>\$800.00</u> )
Total Other Costs	<u>0.00</u>	( <u>800.00</u> )
Total EXPENSE	<u>0.00</u>	( <u>800.00</u> )
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>800.00</u>

ORAL HEALTH-HRSA	<u>2022</u>	<u>2021</u>
EXPENSES:		
Other Costs:		
Honorarium	\$ <u>0.00</u>	( <u>\$175.00)</u>
Total Other Costs	<u>0.00</u>	( <u>175.00</u> )
Total EXPENSE	<u>0.00</u>	( <u>175.00</u> )
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>175.00</u>

<u>EPILEPSY II</u>	<u>2022</u>	<u>2021</u>
REVENUE: Grant Revenue Total REVENUE	\$ <u>0.00</u> <u>0.00</u>	\$ <u>20,000.00</u> <u>20,000.00</u>
EXPENSES:		
Personnel: Project Director Director of Practice Based Initiatives	0.00 0.00	4,717.87 8,012.71
Total Personnel  Fringe Benefits	<u>0.00</u>	<u>12,730.58</u> <u>3,612.70</u>
Other Costs: Indirect	0.00	3,656.72
Total Other Costs  Total EXPENSE	<u>0.00</u> <u>0.00</u>	3,656.72 20,000.00
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

WELLNESS 1807	<u>2022</u>	<u>2021</u>
REVENUE:		
Grant Revenue	\$ <u>0.00</u>	( <u>\$0.01</u> )
Total REVENUE	<u>0.00</u>	( <u>0.01</u> )
CHANGE IN NET ASSETS	\$ <u>0.00</u>	( <u>\$0.01</u> )

ECELS - PEDIATRIC FIRST AID	<u>2022</u>	<u>2021</u>
REVENUE:		
Grant Revenue	\$ <u>0.00</u>	( <u>\$0.01</u> )
Total REVENUE	<u>0.00</u>	( <u>0.01</u> )
CHANGE IN NET ASSETS	\$ <u>0.00</u>	<u>(\$0.01)</u>

<u>SCAN 2019</u>	<u>2022</u>	<u>2021</u>
<u>REVENUE;</u> Grant Revenue	\$ <u>0.00</u>	\$ <u>149,135.61</u>
Total REVENUE	<u>0.00</u>	<u>149,135.61</u>
EXPENSES:		
<u>Personnel:</u>		
Project Director	0.00	39,028.03
Project Assistant	<u>0.00</u>	<u>23,422.77</u>
Total Personnel	<u>0.00</u>	<u>62,450.80</u>
Fringe Benefits	<u>0.00</u>	<u>19,834.20</u>
Other Costs:		
Consultants	0.00	11,245.44
Evaluation	0.00	600.00
Honorarium	0.00	19,050.00
Travel	0.00	513.27
Telephone	0.00	473.11
Printing	0.00	29.76
Postage	0.00	39.50
Supplies	0.00	483,94
Indirect	<u>0.00</u>	<u>19,470.62</u>
Total Other Costs	<u>0.00</u>	<u>51,905.64</u>
Total EXPENSE	<u>0.00</u>	<u>134,190.64</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>14,944.97</u>

AAP FOOD INSECURITY	<u> 2022</u>	<u>2021</u>
REVENUE:		
Grant Revenue	\$ <u>0.00</u>	\$ <u>431.13</u>
Total REVENUE	0.00	<u>431.13</u>
•		
EXPENSES:		
Personnel:		
Project Director	<u>0.00</u>	<u>180.00</u>
Total Personnel	<u>0.00</u>	<u> 180.00</u>
Fringe Benefits	<u>0.00</u>	<u>130.50</u>
Other Costs:	0.00	120.63
Indirect	<u>0.00</u>	<del>*************************************</del>
Total Other Costs	<u>0.00</u>	<u>120.63</u>
Total EXPENSE	<u>0.00</u>	<u>431.13</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

<u>CIGNA - FOOD SECURITY</u>	2022	<u>2021</u>
REVENUE:		
Grant Revenue	\$ <u>6,328.12</u>	\$ <u>68,927.32</u>
Total REVENUE	<u>6,328.12</u>	<u>68,927.32</u>
EXPENSES:	,	
Personnel:		
Project Director	0.00	8,430.75
Program Coordinator	0.00	9,130.00
Project Assistant	0.00	1,185.80
Director of Finance	0.00	942.07
Director of Practice Based Initiatives	<u>3,956.00</u>	<u>21,286.50</u>
Total Personnel	<u>3,956.00</u>	<u>40,975,12</u>
Fringe Benefits	<u>1,107.68</u>	<u>11,562.29</u>
Other Costs:		
Consultants	0.00	490.00
Honorarium	200.00	4,100.00
Telephone	0.00	869.73
Printing	0.00	1.68
Postage	0.51	40.98
Supplies	0.00	(265.00)
Indirect	<u>1,063.93</u>	<u>11,152.52</u>
Total Other Costs	<u>1,264.44</u>	<u>16,389.91</u>
Total EXPENSE	<u>6,328.12</u>	68,927.32
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

<u>BEST K-10</u>	<u>2022</u>	<u>2021</u>
REVENUE:		
Grant Revenue	\$ <u>0.00</u>	\$ <u>35,925.86</u>
Total REVENUE	<u>0.00</u>	<u>35,925.86</u>
EXPENSES:		
Other Costs:		
Consultants	0.00	15,764.61
Honorarium	0.00	2,620.00
Travel	0.00	(18,498.98)
Postage	0.00	27.24
Miscellaneous	<u>0.00</u>	<u>11,454.25</u>
Total Other Costs	<u>0.00</u>	<u>11,367.12</u>
Total EXPENSE	<u>0.00</u>	<u>11,367.12</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>24,558.74</u>

<u>TIPP - 19650</u>	<u>2022</u>	<u>2021</u>
REVENUE:		
Grant Revenue	\$ <u>996,029.95</u>	\$ <u>1,060,199.05</u>
Total REVENUE	996,029.95	1,060,199.05
EXPENSES:		
Personnel:		
Executive Director	735.55	605,75
Project Director	119,385.94	115,335.47
Project Assistant	40,964.35	39,836.21
Director of Finance	1,575.76	952.10
TIPP Regional Coordinators	<i>304,683.72</i>	<u>296,561.77</u>
Total Personnel	<u>467,345,32</u>	<u>453,291.30</u>
Fringe Benefits	<u>130,856.69</u>	<u>132,793.07</u>
Other Costs:		
Space	3,223.46	2,645.76
Consultants	1,495,00	13,160.00
Honorarium	500.00	0.00
Sub-Contracts	36,618.76	38,505.56
Travel	19,594.50	14,156.20
Telephone	13,381.12	13,717.98
Printing	1,340.11	1,908.48
Postage	7,608.73	7,076.79
Supplies	9,882.62	7,555.62
Indirect	<u>135,530.16</u>	<u>142,266.08</u>
Total Other Costs	<u>229,174.46</u>	<u>240,992.47</u>
Total EXPENSE	<u>827,376.47</u>	<u>827,076.84</u>
CHANGE IN NET ASSETS	\$ <u>168,653.48</u>	\$ <u>233,122.21</u>

<u>HRSA - 19920</u>	<u> 2022</u>	<u> 2021</u>
REVENUE:		
Grant Revenue	\$ <u>0.00</u>	\$ <u>8,994.10</u>
Total REVENUE	<u>0.00</u>	<u>8,994.10</u>
EXPENSES:		
Personnel:		
Dir Community Based Initiatives	0.00	5,040.00
Director of Finance	<u>0.00</u>	<u>45.50</u>
Total Personnel	<u>0.00</u>	<u>5,085,50</u>
Fringe Benefits	<u>0.00</u>	<u>1,525.65</u>
Other Costs:		
Consultants	0.00	75.00
Printing	0.00	173.14
Postage	0.00	773.17
Supplies	0.00	147.34
Indirect	<u>0.00</u>	<u>1,220.52</u>
Total Other Costs	<u>0.00</u>	<u>2,389.17</u>
Total EXPENSE	<u>0.00</u>	<u>9,000.32</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	<u>(\$6.22)</u>

PFIZER COVID SUPPORT GRANT	<u>2022</u>	<u> 2021</u>
<u>REVENUE:</u>		
Grant Revenue	\$ <u>0.00</u>	\$ <u>19,600.00</u>
Total REVENUE	<u>0.00</u>	<u>19,600.00</u>
EXPENSES:		
Personnel:		
Project Director	0.00	7,312.50
Communications Coordinator	0.00	598.00
Program Coordinator	0.00	88.00
Project Assistant	0.00	1,856.50
Director of Finance	<u>0.00</u>	<u>453.65</u>
Total Personnel	<u>0.00</u>	<u>10,308.65</u>
Fringe Benefits	0.00	2,989.51
Other Costs:		
Consultants	0.00	2,000.00
Telephone	0.00	37.92
Printing	0.00	1,377.50
Indirect	<u>0.00</u>	<u>2,886.42</u>
Total Other Costs	<u>0.00</u>	<u>6,301.84</u>
Total EXPENSE	<u>0.00</u>	<u>19,600.00</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

PAYCHECK PROTECTION PROGRAM	<u>2022</u>	<u>2021</u>
<u>REVENUE:</u>		
PPP Proceeds - Grant Qualified	\$ <u>352,600.00</u>	\$ <u>0.00</u>
Total REVENUE	<u>352,600.00</u>	<u>0.00</u>
EXPENSES:		
Personnel:		
Executive Director	0.00	50,768.82
Dir Community Based Initiatives	0.00	8,396.00
Project Director	0.00	29,864.15
Communications Coordinator	0.00	3,943.79
Project Assistant	0.00	14,105.40
Staff Accountant	0.00	22,051.02
T/TA Coordinator B McD	0.00	1,200.60
T/TA Coordinator Alleman	0.00	4,015.10
Director of Finance	0.00	39,305.00
Director of Practice Based Initiatives	<u>0.00</u>	<i>20,520.09</i>
Total Personnel	<u>0.00</u>	<u>194,169.97</u>
Fringe Benefits	<u>0.00</u>	<u>56,309.13</u>
Other Costs:		
Bank/Paypal Fees	903.24	0.00
Indirect	<u>0.00</u>	<i>52,426.00</i>
Total Other Costs	<u>903,24</u>	<u>52,426.00</u>
Total EXPENSE	<u>903.24</u>	<u>302,905.10</u>
CHANGE IN NET ASSETS	\$351,696.76	( <u>\$302,905.10)</u>

TIU WELLNESS BLOCK GRANT	<u>2022</u>	<u> 2021</u>
REVENUE:		
Grant Revenue	\$ <u>0.00</u>	\$ <u>52,499.99</u>
Total REVENUE	0.00	52,499.99
EXPENSES:		
Personnel:		
Dir Community Based Initiatives	0.00	5,848.50
Project Director	0.00	872.85
Program Coordinator	0.00	1,859.00
Project Assistant	0.00	961,50
T/TA Coordinator A1 Gobbi	0.00	5,347.50
T/TA Coordinator B McD	0.00	9,387.13
T/TA Coordinator Alleman	0.00	77.68
Director of Finance	<u>0.00</u>	<u>432.27</u>
Total Personnel	<u>0.00</u>	<u>24,786.43</u>
Fringe Benefits	<u>0.00</u>	<u>7,435,93</u>
Other Costs:		
Consultants	0.00	12,840.00
Telephone	0.00	352.49
Postage	0.00	7.13
Supplies	0.00	381.22
Indirect	<u>0.00</u>	<u>6,696.80</u>
Total Other Costs	<u>0.00</u>	<i>20,277.64</i>
Total EXPENSE	<u>0.00</u>	<u>52,500.00</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	( <u>\$0.01</u> )

BCIU - HELPLINE	<u>2022</u>	<u> 2021</u>
REVENUE:	60.00	
Grant Revenue	\$ <u>0.00</u>	\$ <u>141,310.08</u>
Total REVENUE	<u>0.00</u>	<u>141,310.08</u>
EXPENSES:		
Personnel:		
Executive Director	0.00	412,47
Dir Community Based Initiatives	0.00	24,832.50
Project Director	0.00	9,751.60
Program Coordinator	0.00	5,263.50
Project Assistant	0.00	4,024.00
T/TA Coordinator A1 Gobbi	0.00	9,697.50
T/TA Coordinator A2 Canning	0.00	1,860.00
T/TA Coordinator B McD	0.00	25,941.43
T/TA Coordinator Alleman	0.00	3,334.01
Director of Finance	<u>0.00</u>	<u>1,399.17</u>
Total Personnel	<u>0.00</u>	<u>86,516.18</u>
Fringe Benefits	<u>0.00</u>	<u>25,954.85</u>
Other Costs:		
Consultants	0.00	2,557.50
Telephone	0.00	1,273.28
Printing	0.00	34,44
Postage	0.00	30.99
Supplies	0.00	2,721.23
Indirect	<u>0.00</u>	<u>22,316.06</u>
Total Other Costs	<u>0.00</u>	<u>28,933.50</u>
Total EXPENSE	<u>0.00</u>	141,404.53
CHANGE IN NET ASSETS	\$ <u>0.00</u>	( <u>\$94.45</u> )

BCIU - WEBSITE	2022	<u> 2021</u>
REVENUE:		
Grant Revenue	\$0.00	\$17,816.08
	0.00	17,816.08
Total REVENUE	<u> </u>	27,010,00
Total REFERENCE		
EXPENSES:		
Personnel:		
Dir Community Based Initiatives	0.00	1,260.00
Project Director	0.00	1,364.44
Program Coordinator	0.00	693.00
Project Assistant	0.00	995.50
T/TA Coordinator A1 Gobbi	0.00	180.00
T/TA Coordinator A2 Canning	0.00	330.00
T/TA Coordinator B McD	0.00	3,655.51
T/TA Coordinator Alleman	0.00	407.82
Total Personnel	0.00	8,886.27
10m 1 district	<u>v.vv</u>	0,000,27
Fringe Benefits	<u>0.00</u>	<u>2,665,88</u>
Other Costs:		
Consultants	200.00	3,343.63
Telephone	0.00	84.42
Indirect	0.00	2,635.88
Total Other Costs	200.00	6,063.93
Total EXPENSE	<u>200.00</u>	<u>17,616.08</u>
CHANGE IN NET ASSETS	( <u>\$200.00)</u>	\$ <u>200.00</u>

BCIU - MODULE REVIEW	<u>2022</u>	<u> 2021</u>
•		
REVENUE:		
Grant Revenue	\$ <u>0.00</u>	\$ <u>14,650.49</u>
Total REVENUE	<u>0.00</u>	14,650,49
EXPENSES:		
Personnel:		
Executive Director	0.00	57.69
Dir Community Based Initiatives	0.00	693.00
Project Director	0.00	682.22
Program Coordinator	0.00	1,595.00
Project Assistant	0.00	1,577.00
T/TA Coordinator B McD	0.00	2,830.37
T/TA Coordinator Alleman	<u>0.00</u>	<u>951.58</u>
Total Personnel	<u>0.00</u>	<u>8,386,86</u>
Fringe Benefits	<u>0.00</u>	<u>2,516.06</u>
Other Costs:		
Consultants	0.00	1,250.00
Telephone	0.00	283.47
Indirect	<u>0.00</u>	<u>2,214.10</u>
Total Other Costs	<u>0.00</u>	<u>3,747.57</u>
Total EXPENSE	<u>0.00</u>	14,650.49
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

20403 - BCIU - CCHC ROUNDTABLE	<u>2022</u>	<u> 2021</u>
REVENUE		
Grant Revenue	\$0.00	\$10,223.35
Total REVENUE	<u>0.00</u>	10,223.35
EXPENSES:		
Personnel:		
Dir Community Based Initiatives	0.00	1,669.50
Project Director	0.00	280.91
Program Coordinator	0.00	742.50
Project Assistant	0.00	85.50
T/TA Coordinator A1 Gobbi	0.00	555.00
T/TA Coordinator A2 Canning	0.00	210.00
T/TA Coordinator B McD	0.00	2,590.78
T/TA Coordinator Alleman	<u>0.00</u>	<u> 262.17</u>
Total Personnel	<u>0.00</u>	<u>6,396.36</u>
Fringe Benefits	<u>0.00</u>	<u>1,918.93</u>
Other Costs:		
Telephone	0.00	199.15
Indirect	<u>0.00</u>	<u>1,708.91</u>
Total Other Costs	<u>0.00</u>	<u>1,908.06</u>
Total EXPENSE	<u>0.00</u>	10,223.35
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

PHMC - ECELS	<u>2022</u>	<u>2021</u>
REVENUE: Grant Revenue	\$ <u>0.00</u>	\$ <u>50,000.00</u>
Total REVĖNUE	<u>0,00</u>	<u>50,000.00</u>
EXPENSES:		
Personnel:		
Executive Director	0.00	14.42
Dir Community Based Initiatives	0.00	1,932.00
Program Coordinator	0.00	264.00
Project Assistant	0.00	495.00
T/TA Coordinator A1 Gobbi	0.00	11,880.00
T/TA Coordinator A2 Canning	0.00	4,860.00
T/TA Coordinator B McD	0.00	1,685.79
T/TA Coordinator Alleman	0.00	1,008.87
Director of Finance	<u>0.00</u>	<u>614.26</u>
Total Personnel	<u>0.00</u>	<u>22,754.34</u>
Fringe Benefits	<u>0.00</u>	<u>7,507,06</u>
Other Costs:		
Consultants	0.00	136.00
Telephone	0.00	270.30
Supplies	0.00	529.99
Indirect	$\underline{\theta.\theta\theta}$	<u>7,334.20</u>
Total Other Costs	<u>0.00</u>	<u>8,270.49</u>
Total EXPENSE	<u>0.00</u>	<u>38,531.89</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>11,468.11</u>

<u>PAIC</u>	<u>2022</u>	<u>2021</u>
<u>REVENUE:</u>		
Grant Revenue	\$ <u>0.00</u>	\$ <u>294,572.73</u>
Total REVENUE	<u>0.00</u>	<u>294,572,73</u>
EXPENSES:		
Personnel:		
Executive Director	0.00	663,44
Project Director	0.00	44,528.95
Communications Coordinator	0.00	529.00
Program Coordinator	0.00	3,306.25
Project Assistant	0.00	8,409.85
Director of Finance	<u>0.00</u>	<u>1,852.24</u>
Total Personnel	<u>0.00</u>	<u>59,289.73</u>
Fringe Benefits	<u>0.00</u>	<u>17,194.03</u>
Other Costs:		
Consultants	0.00	114,203.26
Sub-Contracts	0.00	24,806.95
Telephone	0.00	6,318.08
Printing	0.00	55,825.81
Postage	0.00	127.55
Supplies	0.00	1,272.84
Equipment	0.00	119.76
Indirect	<u>0.00</u>	<u>15,984.46</u>
Total Other Costs	<u>0.00</u>	<u>218,658.71</u>
Total EXPENSE	<u>0.00</u>	<u>295,142.47</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	( <u>\$569.74</u> )

K-10 STEPS TO BREASTFEEDING	<u>2022</u>	<u>2021</u>
DEVENITE.		
<u>REVENUE:</u> Grant Revenue	\$0.00	\$50,000.00
Total REVENUE	0.00	50,000.00
Total REVERVOE	<u> </u>	20,000,00
EXPENSES:		
Personnel:		
Executive Director	0.00	99.16
Project Director	0.00	30,784.30
Director of Finance	<u>0.00</u>	<u>810.00</u>
Total Personnel	<u>0.00</u>	<u>31,693,46</u>
Fringe Benefits	<u>0.00</u>	<u>9,191.10</u>
Other Costs:		
Telephone	0.00	156.54
Printing	0.00	76.60
Postage	0.00	8.16
Indirect	<u>0.00</u>	<u>8,874.14</u>
Total Other Costs	<u>0.00</u>	<u>9,115.44</u>
Total EXPENSE	\$ <u>0.00</u>	\$ <u>50,000.00</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

BEST PLUS: MOC & EQUITY	<u>2022</u>	<u>2021</u>
REVENUE		
Grant Revenue	\$ <u>0.00</u>	\$ <u>29,889.01</u>
Total REVENUE	<u>0.00</u>	<u>29,889.01</u>
EXPENSES:		
Personnel:		
Project Director	0.00	5,551.92
Program Coordinator	0.00	402.00
Director of Finance	<u>0.00</u>	<u>270.00</u>
Total Personnel	<u>0.00</u>	<u>6,223,92</u>
Fringe Benefits	<u>0.00</u>	<u>1,804.95</u>
Other Costs:		
Consultants	0.00	2,950.00
Honorarium	0.00	4,650.00
Sub-Contracts	0.00	11,000.00
Telephone	0.00	601.66
Printing	0.00	156.94
Postage	0.00	15.50
Supplies	0.00	1,179.03
Indirect	<u>0.00</u>	<u>1,307.01</u>
Total Other Costs	<u>0.00</u>	<i>21,860.14</i>
Total EXPENSE	0.00	<u>29,889.01</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

BEST PLUS: BLOCK GRANT	<u>2022</u>	<u>2021</u>
<u>REVENUE:</u>	60.00	000 50100
Grant Revenue	\$ <u>0.00</u>	\$ <u>99,504.90</u>
Total REVENUE	<u>0.00</u>	<u>99,504.90</u>
•		
EXPENSES:		
Personnel:		
Executive Director	0.00	302.87
Project Director	0.00	25,038.16
Program Coordinator	0.00	10,120.00
Project Assistant	0.00	17,092.25
Director of Finance	<u>0.00</u>	<u>2,157.92</u>
Total Personnel	<u>0.00</u>	<u>54,711.20</u>
Fringe Benefits	<u>0.00</u>	<u>15,866.24</u>
Other Costs:		
Consultants	0.00	5,202.51
Honorarium	0.00	1,525.00
Travel	0.00	14,290.36
Telephone	0.00	922,20
Printing	0.00	1,21
Postage	0.00	343.86
Supplies	0.00	60.16
Indirect	<u>0.00</u>	<u>11,488.26</u>
Total Other Costs	<u>0.00</u>	<i>33,833.56</i>
Total EXPENSE	0.00	<u>104,411.00</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	( <u>\$4,906.10</u> )

BEST PLUS - SCAN	<u>2022</u>	<u>2021</u>
<u>REVENUE:</u> Grant Revenue	\$18,046.86	\$52,904.49
	18,046.86	52,904.49
Total REVENUE	10,040.00	323704447
EXPENSES:		
Personnel:		240 (1
Executive Director	117.69	259.61
Project Director	6,933.96	25,476.00
Project Assistant	2,786.74	3,850.00
Director of Finance	<u>128.10</u>	<u>2,660.29</u>
Total Personnel	<u>9,966.49</u>	<u>32,245,90</u>
Fringe Benefits	<u>2,890.28</u>	<u>9,351.31</u>
Other Costs:		
Consultants	507.50	0.00
Telephone	86.05	255.07
Printing	0.00	735.95
Postage	9.06	165.15
Supplies	2,500.00	899.17
Miscellaneous	536.99	0.00
Indirect	<u>2,087.48</u>	<u>6,771.64</u>
Total Other Costs	<u>5,727.08</u>	<u>8,826.98</u>
Total EXPENSE	<u>18,583.85</u>	<u>50,424.19</u>
CHANGE IN NET ASSETS	(\$536.99)	\$ <u>2,480.30</u>

FIRST FOOD BREASTFEEDING	<u>2022</u>	<u>2021</u>
REVENUE:		
Grant Revenue	\$ <u>0.00</u>	\$224,107.38
Total REVENUE	0.00	224,107.38
EXPENSES:		
Personnel:		
Executive Director	0.00	461.53
Project Director	0.00	46,095.00
Program Coordinator	0.00	10,032.00
Project Assistant	0.00	16,200.00
Director of Finance	<u>0.00</u>	<u>1,861.06</u>
Total Personnel	<u>0.00</u>	<u>74,649.59</u>
Fringe Benefits	<u>0.00</u>	<u>21,648.37</u>
Other Costs:		
Consultants	0.00	20,351.49
Evaluation	0.00	2,200.00
Honorarium	0.00	300.00
Travel	0.00	5,875.00
Telephone	0.00	5,651.33
Printing	0.00	6,572.15
Postage	0.00	564.50
Supplies	0.00	5,613.70
Miscellaneous	0.00	59,779.35
Indirect	<u>0.00</u>	<u>20,901.90</u>
Total Other Costs	0.00	127,809.42
Total EXPENSE	<u>0.00</u>	<u>224,107.38</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

AAP CON HRA PROJECT	<u>2022</u>	<u> 2021</u>
<u>REVENUE:</u>		
Grant Revenue	\$ <u>7,699.58</u>	\$ <u>32,300.42</u>
Total REVENUE	<u>7,699.58</u>	<u>32,300.42</u>
DVDENGEG		
EXPENSES:		
Personnel:		
Executive Director	0.00	461.18
Director of Finance	0.00	303.05
Director of Practice Based Initiatives	<u>5,209.50</u> .	<u>13,087.00</u>
Total Personnel	<u>5,209.50</u>	<u>13,851.23</u>
Fringe Benefits	<u>1,306.06</u>	<u>3,840.34</u>
Other Costs:		
Consultants	0.00	9,285,50
Printing	36.35	0.00
Supplies	0.00	1,709.77
Indirect	<u>1,147.67</u>	<u>3,613.58</u>
Total Other Costs	<u>1,184.02</u>	<u>14,608.85</u>
Total EXPENSE	<u>7,699.58</u>	<u>32,300.42</u>
CHANGE IN NET ASSETS	<u>0.00</u>	0.00

20912 - PCOH EVALUATION	<u>2022</u>	<u> 2021</u>
REVENUE: Grant Revenue Total REVENUE	\$ <u>0.00</u> <u>0.00</u>	\$ <u>10,000.00</u> <u>10,000.00</u>
EXPENSES:		
Personnel: Dir Community Based Initiatives Director of Finance Total Personnel	0.00 <u>0.00</u> <u>0.00</u>	6,310.50 181.33 6,491.83
Fringe Benefits	<u>0.00</u>	<u>1,947.56</u>
Other Costs: Indirect Total Other Costs Total EXPENSE	<u>0.00</u> <u>0.00</u> <u>0.00</u>	1,560.61 1,560.61 10,000.00
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

<u>DO6 - FOHC</u>	<u>2022</u>	<u> 2021</u>
<u>REVENUE:</u>		
Grant Revenue	\$ <u>0.00</u>	\$ <u>7,020.00</u>
Total REVENUE	<u>0.00</u>	7,020.00
EXPENSES		
EATENDED		
Personnel:		
Dir Community Based Initiatives	0.00	3,475.50
Project Assistant	0.00	850.00
Director of Finance	0.00	<u>124,45</u>
Total Personnel	<u>0.00</u>	<u>4,449.95</u>
Fringe Benefits	<u>0.00</u>	<u>1,334.98</u>
Other Costs:		
Telephone	0.00	132.18
Postage	0.00	15.96
Supplies	0.00	36.99
Indirect	<u>0.00</u>	<u>1,049.94</u>
Total Other Costs	<u>0.00</u>	<u>1,235.07</u>
Total EXPENSE	<u>0.00</u>	<u>7,020.00</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

MCO TRAINING	2022	<u> 2021</u>
REVENUE:		
Grant Revenue	\$ <u>1,252.94</u>	\$ <u>2,630.49</u>
Total REVENUE	<u>1,252.94</u>	<u>2,630.49</u>
EXPENSES:		
Personnel:		
Dir Community Based Initiatives	336.00	1,039.50
Project Director	416.00	0.00
Development Coordinator	0.00	238.00
Project Assistant	<u>0.00</u>	<i>238.00</i>
Total Personnel	<u>752.00</u>	<u>1,515.50</u>
Fringe Benefits	<u>225.60</u>	<u>454.65</u>
Other Costs:		
Consultants	0.00	160.00
Evaluation	0.00	45.00
Telephone	0.00	(0.03)
Printing	97.05	1.03
Postage	67.79	90.62
Indirect	<u>150.40</u>	<u>363.72</u>
Total Other Costs	<u>315,24</u>	<u>660.34</u>
Total EXPENSE	<u>1,292.84</u>	<u>2,630.49</u>
CHANGE IN NET ASSETS	<u>(\$39.90</u> )	\$ <u>0.00</u>

HRSA YR3 HTHC	<u>2022</u>	<u> 2021</u>
REVENUE:		
Grant Revenue	\$5,055.98	\$28,772.95
Total REVENUE	5,055.98	28,772.95
10ttl REVENUE	·	20,772.73
	•	
EXPENSES:		
Personnel:		
Dir Community Based Initiatives	3,024.00	10,328.00
Project Director	0.00	360.00
Development Coordinator	0.00	1,640.50
Project Assistant	0.00	1,428.00
Director of Finance	<u>45.50</u>	<u> 306.46</u>
Total Personnel	<u>3,069.50</u>	<u>14,062.96</u>
Fringe Benefits	<u>920,85</u>	<u>4,218.89</u>
Other Costs:		
Telephone	35.17	51.02
Printing	397.50	1,965.40
Postage	19.07	175.76
Supplies	0.00	325.05
Indirect	<u>613.90</u>	<u>3,375.11</u>
Total Other Costs	1,065.64	<u>5,892.34</u>
Total EXPENSE	<u>5,055.99</u>	<u>24,174.19</u>
CHANGE IN NET ASSETS	(\$0.01)	\$ <u>4,598.76</u>

OHSK: ORAL HEALTH STORY KITS	<u>2022</u>	<u>2021</u>
EXPENSES:		
Other Costs:		,
Printing	\$0.00	\$420.60
Postage	0.00	0.51
Supplies	<u>0.00</u>	<u>1,520.04</u>
Total Other Costs	0.00	<u>1,941.15</u>
Total EXPENSE	<u>0.00</u>	<u>1,941,15</u>
CHANGE IN NET ASSETS	\$0.00	( <u>\$1,941.15</u> )

AAP SOCIAL MEDIA GRANT	<u>2022</u>	<u>2021</u>
REVENUE		
Grant Revenue	\$10,000.00	\$0.00
Total REVENUE	10,000.00	0.00
TOUR REVENUE	10,000.00	0.00
EXPENSES:		
D		
Personnel:	230.76	0.00
Executive Director	2,576.00	0.00
Communications Coordinator		
Director of Finance	<u>90.00</u>	<u>0.00</u>
Total Personnel	<u>2,896.76</u>	<u>0.00</u>
Fringe Benefits	<u>903.38</u>	<u>0.00</u>
Other Costs:		
Consultants	5,037.98	0.00
Telephone	157.36	0.00
Supplies	957.02	0.00
Indirect	<u>47.50</u>	<u>0.00</u>
Total Other Costs	<u>6,199.86</u>	<u>0.00</u>
Total EXPENSE	10,000.00	<u>0.00</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

AAP KEEP KIDS CONNECTED PHASE 2	<u> 2022</u>	<u>2021</u>
REVENUE		
Grant Revenue	\$ <u>10,000.00</u>	\$ <u>0.00</u>
Total REVENUE	10,000.00	<u>0.00</u>
		÷
EXPENSES:		
Personnel:		
Executive Director	1,076.88	0.00
Communications Coordinator	480.00	0.00
Director of Finance	322.51	0.00
Director of Practice Based Initiatives	<u>2,126.00</u>	<u>0.00</u>
Total Personnel	<u>4,005.39</u>	<u>0.00</u>
Fringe Benefits	<u>1,081.45</u>	<u>0.00</u>
Other Costs:		
Indirect	<u>1,001.35</u>	<u>0.00</u>
Total Other Costs	<u>1,001.35</u>	<u>0.00</u>
Total EXPENSE	<u>6,088.19</u>	<u>0.00</u>
CHANGE IN NET ASSESTS	\$ <u>3,911.81</u>	\$ <u>0.00</u>

<u>SCAN - 2021</u>	2022	<u> 2021</u>
DELICATE		
REVENUE Grant Revenue	6126 020 20	£120 504 42
	\$ <u>126,038.20</u>	\$ <u>139,594.43</u>
Total REVENUE	<u>126,038.20</u>	<u>139,594.43</u>
EXPENSES:		
Personnel:		
Executive Director	288.46	173.07
Project Director	42,641.52	44,320.32
Project Assistant	25,166.32	26,355.28
Director of Finance	<u>113.75</u>	<u>545,32</u>
Total Personnel	<u>68,210.05</u>	<u>71,393,99</u>
Fringe Benefits	20,463.02	<u> 20,704.27</u>
Other Costs:		
Consultants	25.44	25.44
Evaluation	0.00	600.00
Honorarium	20,689.12	18,075.00
Travel	25.76	38.08
Telephone	533.57	421.80
Printing	72.39	24.81
Postage	46.98	56.39
Supplies	3,250.69	1,474.94
Indirect	<u>18,416.72</u>	<u>19,990.31</u>
Total Other Costs	<u>43,060.67</u>	<u>40,706.77</u>
Total EXPENSE	<u>131,733.74</u>	<u>132,805.03</u>
CHANGE IN NET ASSETS	(\$5,695.54)	\$ <u>6,789.40</u>

DREXEL - NIH - RO1	<u>2022</u>	<u>2021</u>
<u>REVENUE:</u> Grant Revenue	<i>\$28,070.56</i>	\$0.00
Total REVENUE	28,070.56	<u>0.00</u>
	<del>.</del>	
<u>EXPENSES:</u>		
Personnel:		
Director of Finance	22.76	0.00
Director of Practice Based Initiatives	<u>17,077.00</u>	<u>0.00</u>
Total Personnel	<u>17,099.76</u>	0.00
Fringe Benefits	<u>4,958.93</u>	<u>0.00</u>
Other Costs:		
Printing	31.36	0.00
Indirect	<u>4,274.95</u>	<u>0.00</u>
Total Other Costs	<u>4,306.31</u>	<u>0.00</u>
Total EXPENSE	<u> 26,365.00</u>	<u>0.00</u>
CHANGE IN NET ASSETS	\$ <u>1,705.56</u>	\$ <u>0.00</u>

#### SUPPLEMENTARY INFORMATION

FOR THE TWELVE MONTHS ENDED JUNE 30, 2022 AND 2021

CONSULTANT FEE FOR SERVICE	<u>2022</u>	<u>2021</u>
<u>REVENUE:</u> Grant Revenue	\$498.81	\$751.19
Total REVENUE	498.81	<u>751.19</u>
EXPENSES:		
Personnel:		
Dir Community Based Initiatives	43.50	42.00
T/TA Coordinator B McD	<u>283.92</u>	<u>461.38</u>
Total Personnel	<u>327.42</u>	<u>503.38</u>
Fringe Benefits	97.77	126.08
Other Costs:		
Indirect	<u>75.12</u>	<u>121.73</u>
Total Other Costs	<u>75.12</u>	<u>121.73</u>
Total EXPENSE	<u>500.31</u>	<u>751.19</u>
CHANGE IN NET ASSETS	( <u>\$1.50)</u>	\$ <u>0.00</u>

LEHIGH VALLEY CHILD CARE	<u>2022</u>	<u>2021</u>
REVENUE		
Grant Revenue	\$ <u>960.00</u>	\$ <u>0.00</u>
Total REVENUE	<u>960,00</u>	<u>0.00</u>
EXPENSES:		
Personnel:		
Dir Community Based Initiatives	3.00	0.00
T/TA Coordinator A1 Gobbi	310.00	0.00
Director of Practice Based Initiatives	<u>84.00</u>	<u>0.00</u>
Total Personnel	<u>397.00</u>	<u>0.00</u>
Fringe Benefits	<u>118.20</u>	<u>0.00</u>
Other Costs:		
Indirect	<u> 78.80</u>	<u>0.00</u>
Total Other Costs	<u>78.80</u>	<u>0.00</u>
Total EXPENSE	<u>594.00</u>	<u>0.00</u>
CHANGE IN NET ASSETS	\$ <u>366.00</u>	\$ <u>0.00</u>

<u>TIU - WELLNESS</u>	<u>2022</u>	<u> 2021</u>
DELIEVILE.		
<u>REVENUE:</u> Grant Revenue	\$54,350.00	\$0.00
Total REVENUE	<u>54,350.00</u>	<u>0.00</u>
•		
EXPENSES:		
Personnel:		
Dir Community Based Initiatives	5,227.50	0.00
Project Assistant	6,480.00	0.00
T/TA Coordinator A1 Gobbi	7,401.00	0.00
T/TA Coordinator A2 Canning	4,088.00	0.00
T/TA Coordinator B McD	7,523.08	0.00
T/TA Coordinator Alleman	702.48	0.00
Director of Finance	<u>472.51</u>	<u>0.00</u>
Total Personnel	<u>31,894.57</u>	<u>0.00</u>
Fringe Benefits	<u>9,560.51</u>	<u>0.00</u>
Other Costs:		
Consultants	6,000.00	0.00
Telephone	411.20	0.00
Postage	3.18	0.00
Supplies	258.52	0.00
Indirect	6,222.02	<u>0.00</u>
Total Other Costs	12,894.92	<u>0.00</u>
Total EXPENSE	54,350.00	<u>0.00</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

BCIU - ECELS	<u>2022</u>	<u> 2021</u>
REVENUE	Ø 175 000 00	60.00
Grant Revenue	\$ <u>175,000.00</u>	\$ <u>0.00</u>
Total REVENUE	<u>175,000.00</u>	<u>0.00</u>
EXPENSES:		
Personnel:		
Dir Community Based Initiatives	17,005.50	0.00
Project Assistant	8,176.00	0.00
T/TA Coordinator A1 Gobbi	23,218.00	0.00
T/TA Coordinator A2 Canning	18,338.30	0.00
T/TA Coordinator B McD	38,783.17	0.00
T/TA Coordinator Alleman	5,967.48	0.00
Director of Finance	<u>555.00</u>	<u>0.00</u>
Total Personnel	<u>112,043.45</u>	<u>0.00</u>
Fringe Benefits	<u>33,781,73</u>	<u>0.00</u>
Other Costs:		
Consultants	4,363.04	0.00
Telephone	1,629.01	0.00
Printing	152.43	0.00
Postage	56.48	0.00
Supplies	1,214.89	0.00
Indirect	<u>21,758.97</u>	<u>0.00</u>
Total Other Costs	<u>29,174.82</u>	<u>0.00</u>
Total EXPENSE	<u>175,000.00</u>	<u>0.00</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

<u>PAIC - 100K</u>	<u>2022</u>	<u>2021</u>
REVENUE:		
Grant Revenue	\$ <u>102,000.00</u>	\$ <u>0.00</u>
Total REVENUE	102,000.00	<u>0.00</u>
EXPENSES:	•	
<u>Personnel:</u>		
Executive Director	418.27	0.00
Project Director	27,313.00	(582.29)
Project Assistant	5,655.75	(242.25)
Director of Finance	506.00	0.00
Director of Practice Based Initiatives	<u>1,771.50</u>	<u>0.00</u>
Total Personnel	<u>35,664.52</u>	<u>(824.54)</u>
Fringe Benefits	<u>10,688.43</u>	<u>(239.12)</u>
Other Costs:		
Consultants	5,945.99	0.00
Sub-Contracts	25,000.00	0.00
Travel	411.21	0.00
Telephone	404.71	0.00
Printing	258.06	0.00
Postage	6.85	0.00
Indirect	<u>7,125.60</u>	<u>0.00</u>
Total Other Costs	<u>39,152.42</u>	<u>0.00</u>
Total EXPENSE	<u>85,505.37</u>	( <u>1,063.66</u> )
CHANGE IN NET ASSETS	\$ <u>16,494.63</u>	\$ <u>1,063.66</u>

PAIC PARTNERSHIPS	<u>2022</u>	<u>2021</u>
REVENUE		
Grant Revenue	\$ <u>0.00</u>	\$ <u>5,000.00</u>
Total REVENUE	<u>0.00</u>	<u>5,000.00</u>
EXPENSES:	·	
Personnel:		
Project Director	0.00	2,374.84
Project Assistant	0.00	741.00
Director of Finance	$\underline{\theta.00}$	<u>68.26</u>
Total Personnel	<u>0,00</u>	<u>3,184.10</u>
Fringe Benefits	<u>0.00</u>	<u>923,39</u>
Other Costs:		
Indirect	<u>0.00</u>	<u>892.51</u>
Total Other Costs	<u>0.00</u>	<u>892.51</u>
Total EXPENSE	<u>0.00</u>	5,000.00
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

<u>PAIC - SAF3 \$375K</u>	<u>2022</u>	<u> 2021</u>
REVENUE		
Grant Revenue	\$119,241.54	\$0.00
Total REVENUE	119,241.54	0.00
	•	
EXPENSES:		
Personnel:		
Executive Director	995.18	0.00
Project Director	39,215.00	0.00
Program Coordinator	5,760.00	0.00
Project Assistant	6,901.50	0.00
Director of Finance	1,633.00	0.00
Director of Practice Based Initiatives	<u>2,329.50</u>	<u>0.00</u>
Total Personnel	56,834.18	<u>0.00</u>
Fringe Benefits	<u>17,050.30</u>	<u>0.00</u>
Other Costs:		
Consultants	31,691.30	0.00
Travel	400.14	0.00
Telephone	941.56	0.00
Printing	3.06	0.00
Postage	173.43	0.00
Supplies	719.42	0.00
Indirect	<u>11,428.15</u>	<u>0.00</u>
Total Other Costs	<u>45,357.06</u>	<u>0.00</u>
Total EXPENSE	<u>119,241.54</u>	<u>0.00</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

CDC IMMUNIZATION	2022	<u>2021</u>
REVENUE:		
Grant Revenue	\$ <u>1,655,308.97</u>	\$ <u>0.00</u>
Total REVENUE	<u>1,655,308.97</u>	<u>0.00</u>
EXPENSES:		
Personnel:		
Program Coordinator	25,728.00	0.00
Project Assistant	18,550.00	0.00
Director of Finance	<u>3,795.00</u>	<u>0.00</u>
Total Personnel	<u>48,073.00</u>	<u>0.00</u>
Fringe Benefits	<u>13,811.70</u>	<u>0.00</u>
Other Costs:		
Consultants	568,778.08	0.00
Honorarium	2,375.29	0.00
Sub-Contracts	960,393.14	0.00
Telephone	130.35	0.00
Printing	428.07	0.00
Postage	162.50	0.00
Supplies	1,732.83	0.00
Bank/Paypal Fees/Fiscal Mgt Fees	62,595.96	0.00
Indirect	<u>9,207.80</u>	<u>0.00</u>
Total Other Costs	<u>1,605,804.02</u>	<u>0.00</u>
Total EXPENSE	1,667,688.72	<u>0.00</u>
CHANGE IN ASSETS	( <u>\$12,379.75</u> )	\$ <u>0.00</u>

21500 - BEST K-10 & FIRST FOOD	<u>2022</u>	<u>2021</u>
REVENUE:		
Grant Revenue	\$ <u>49,385.32</u>	\$ <u>0.00</u>
Total REVENUE	<u>49,385.32</u>	<u>0.00</u>
EXPENSES:		·
Personnel:		
Executive Director	201.93	0.00
Project Director	30,979.64	0.00
Director of Finance	<u>575,53</u>	<u>0.00</u>
Total Personnel	<u>31,757.10</u>	<u>0.00</u>
Fringe Benefits	<u>9,209.57</u>	<u>0.00</u>
Other Costs:		
Consultants	410.00	0.00
Telephone	<i>3.77</i>	0.00
Printing	1.31	0.00
Postage	0.53	0.00
Indirect	<u>8,891.99</u>	<u>0.00</u>
Total Other Costs	<u>9,307.60</u>	<u>0.00</u>
Total EXPENSE	<u>50,274.27</u>	<u>0.00</u>
CHANGE IN NET ASSETS	( <u>\$888.95</u> )	\$ <u>0.00</u>

BEST PLUS: BLOCK GRANT	<u>2022</u>	<u>2021</u>
REVENUE:	,	
Grant Revenue	\$ <u>74,867.63</u>	\$ <u>0.00</u>
Total REVENUE	<u>74,867.63</u>	<u>0.00</u>
EXPENSES:		
Personnel:		
Executive Director	161.24	0.00
Project Director	11,107.43	0.00
Project Assistant	34,126.69	0.00
Director of Finance	<u>473,15</u>	<u>0.00</u>
Total Personnel	<u>45,868.51</u>	<u>0.00</u>
Fringe Benefits	<u>13,301.86</u>	<u>0.00</u>
Other Costs:		
Consultants	5,066.25	0.00
Honorarium	3,125.00	0.00
Telephone	562,89	0.00
Printing	115.63	0.00
Postage	200.27	0.00
Supplies	172.90	0.00
Indirect	<u>9,632.39</u>	<u>0.00</u>
Total Other Costs	<u>18,875.33</u>	<u>0.00</u>
Total EXPENSE	<u>78,045.70</u>	<u>0.00</u>
CHANGE IN NET ASSETS	( <u>\$3,178.07</u> )	\$ <u>0.00</u>

### SUPPLEMENTARY INFORMATION

FOR THE TWELVE MONTHS ENDED JUNE 30, 2022 AND 2021

21503 - BEST PLUS: SPAN	<u>2022</u>	<u> 2021</u>
REVENUE:		
Grant Revenue	\$49,996. <u>18</u>	\$0.00
Total REVENUE	49,996.18	0.00
Tom AL, Lives		
EXPENSES:		
Personnel:		
Executive Director	403.83	0.00
Project Director	21,016.37	0.00
Project Assistant	6,355.63	0.00
Director of Finance	<u>1,140.24</u>	<u>0.00</u>
Total Personnel	<u> 28,916.07</u>	<u>0.00</u>
Fringe Benefits	<u>8,385.66</u>	0.00
Other Costs:		
Consultants	1,675.00	0.00
Honorarium	2,100.00	0.00
Postage	26.82	0.00
Supplies	(1,948.50)	0.00
Indirect	<u>6,072,36</u>	<u>0.00</u>
Total Other Costs	<u>7,925.68</u>	<u>0.00</u>
Total EXPENSE	<u>45,227.41</u>	<u>0.00</u>
CHANGE IN NET ASSETS	\$ <u>4,768.77</u>	\$ <u>0.00</u>

#### SUPPLEMENTARY INFORMATION

FOR THE TWELVE MONTHS ENDED JUNE 30, 2022 AND 2021

FIRST FOOD - YEAR 2	<u>2022</u>	<u>2021</u>
REVENUE:		
Grant Revenue	\$284,183.08	\$0.00
Total REVENUE	284,183.08	0.00
Total REVENUE	204,203,00	
EXPENSES:		
Personnel:		
Executive Director	865.37	0.00
Project Director	59,508.69	0.00
Project Assistant	32,918.98	0.00
Director of Finance	<u>2,001.02</u>	<u>0.00</u>
Total Personnel	<u>95,294,06</u>	<u>0.00</u>
Fringe Benefits	<u>27,635,28</u>	<u>0.00</u>
Other Costs:		
Consultants	46,620.90	0.00
Travel	997.33	0.00
Telephone	7,884.13	0.00
Printing	<b>2,978.93</b>	0.00
Postage	142.25	0.00
Supplies	2,285.87	0.00
Miscellaneous	72,033.82	0.00
Indirect	<u>26,682.33</u>	<u>0.00</u>
Total Other Costs	<u>159,625.56</u>	<u>0.00</u>
Total EXPENSE	282,554.90	<u>0.00</u>
CHANGE IN NET ASSETS	\$ <u>1,628.18</u>	\$ <u>0.00</u>

ASTHO 2021 BREASTFEEDING	<u>2022</u>	<u>2021</u>
REVENUE: Grant Revenue	\$ <u>37,500.00</u>	\$ <u>0.00</u>
Total REVENUE	<u>37,500.00</u>	<u>0.00</u>
EXPENSES:		
Personnel:		
Executive Director	57.69	0.00
Project Director	1,410.08	0.00
Director of Finance	<u>736.33</u>	<u>0.00</u>
Total Personnel	<u>2,204.10</u>	<u>0.00</u>
Fringe Benefits	<u>639.19</u>	<u>0.00</u>
Other Costs:		
Consultants	9,590.00	0.00
Honorarium	1,700.00	0.00
Travel	19,268.75	0.00
Postage	5,83	0.00
Bank/Paypal Fees	3,642.45	0.00
Indirect	<u>551.04</u>	<u>0.00</u>
Total Other Costs	<u>34,758.07</u>	<u>0.00</u>
Total EXPENSE	<u>37,601.36</u>	<u>0.00</u>
CHANGE IN NET ASSETS	( <u>\$101.36</u> )	\$ <u>0.00</u>

CATCH GRANT - BAE BREASTFEEDING 2021	<u>2022</u>	<u> 2021</u>
REVENUE: Grant Revenue Total REVENUE	\$ <u>4,043.40</u> <u>4,043.40</u>	\$ <u>0.00</u> <u>0.00</u>
EXPENSES:		
Other Costs: Consultants	3,225.00	0.00
Postage	38,40	0.00
Supplies	<u>780.00</u>	<u>0.00</u>
Total Other Costs	<u>4,043.40</u>	<u>0.00</u>
Total EXPENSE	<u>4,043.40</u>	<u>0.00</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

TUTTLEMAN PRISM	2022	<u>2021</u>
REVENUE: Grant Revenue Total REVENUE	\$ <u>3,409.12</u> <u>3,409.12</u>	\$ <u>0.00</u>
EXPENSES:		
Other Costs:		
Consultants	5,397.72	0.00
Postage	20.75	0.00
Bank/Paypal Fees	<u> 284.10</u>	<u>0.00</u>
Total Other Costs	<u>5,702.57</u>	<u>0.00</u>
Total EXPENSE	5,702.57	<u>0.00</u>
CHANGE IN NET ASSETS	(\$2,293.45)	\$ <u>0.00</u>

AAP LEAD TESTING ECHO	<u>2022</u>	<u> 2021</u>
<u>REVENUE:</u>		
Grant Revenue	\$ <u>25,000.00</u>	\$ <u>0.00</u>
Total REVENUE	<u>25,000.00</u>	<u>0.00</u>
EXPENSES:		
Personnel:		
Director of Finance	117.18	0.00
Director of Practice Based Initiatives	<u>15,065.00</u>	<u>0.00</u>
Total Personnel	<u>15,182,18</u>	<u>0.00</u>
Fringe Benefits	<u>4,485.75</u>	<u>0.00</u>
Other Costs:		
Consultants	1,412.50	0.00
Telephone	119.88	0.00
Supplies	438.07	0.00
Indirect	<u>3,961.62</u>	<u>0.00</u>
Total Other Costs	<u>5,932.07</u>	<u>0.00</u>
Total EXPENSE	<u>25,600.00</u>	<u>0.00</u>
CHANGE IN NET ASSETS	<u>(\$600.00)</u>	\$ <u>0.00</u>

AAP CON IMMUNIZATION	<u>2022</u>	<u> 2021</u>
REVENUE: Grant Revenue Total REVENUE	\$ <u>2,500.00</u> 2,500.00	\$ <u>0.00</u> <u>0.00</u>
EXPENSES:		
<u>Personnel:</u> Director of Practice Based Initiatives Total Personnel	1,175.95 1,175.95	<u>0.00</u> <u>0.00</u>
Fringe Benefits	<u>352.78</u>	<u>0.00</u>
Other Costs: Consultants Indirect Total Other Costs Total EXPENSE	642.00 329.27 971.27 2,500.00	0.00 <u>0.00</u> <u>0.00</u> <u>0.00</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

<u>PCOH EVALUATION</u>	<u>2022</u>	<u> 2021</u>
<u>REVENUE:</u> Grant Revenue	\$9,623. <u>27</u>	\$0.00
		0.00
Total REVENUE	<u>9,623.27</u>	<u>0.00</u>
•		
EXPENSES:		
Personnel:		
Dir Community Based Initiatives	6,558.00	0.00
Director of Finance	<u>92.01</u>	<u>0.00</u>
Total Personnel	<u>6,650.01</u>	<u>0.00</u>
Fringe Benefits	<u>1,995.01</u>	<u>0.00</u>
Other Costs:		
Travel	27.76	0.00
Indirect	<u>1,330.00</u>	<u>0.00</u>
Total Other Costs	<u>1,357.76</u>	<u>0.00</u>
Total EXPENSE	10,002.78	<u>0.00</u>
CHANGE IN NET ASSETS	<u>(\$379.51)</u>	\$ <u>0.00</u>

<u>CAREQUEST TELEHEALTH</u>	<u>2022</u>	<u> 2021</u>
REVENUE:		
Grant Revenue	\$56,188.67	\$0.00
Total REVENUE	56,188.67	0.00
Total REFERENCE	00,100.07	0.00
EXPENSES:		
Personnel:		
Executive Director	115.39	0.00
Dir Community Based Initiatives	11,232.90	0.00
Project Director	20,256.00	0.00
Director of Finance	<u>277.25</u>	<u>0.00</u>
Total Personnel	<u>31,881,54</u>	<u>0.00</u>
Fringe Benefits	<u>9,581.26</u>	0.00
Other Costs:		
Honorarium	525.00	0.00
Sub-Contracts	3,274.51	0.00
Travel	2,366.88	0.00
Telephone	92,43	0.00
Printing	77.16	0.00
Postage	1,337.19	0.00
Supplies	693,19	0.00
Indirect	<u>6,359.51</u>	<u>0.00</u>
Total Other Costs	14,725.87	<u>0.00</u>
Total EXPENSE	<u>56,188.67</u>	<u>0.00</u>
CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$ <u>0.00</u>

<u>HRSA - ORAL HEALTH</u>	2022	<u>2021</u>
REVENUE:		
Grant Revenue	\$25,010.50	\$0.00
Total REVENUE	<u>25,010.50</u>	<u>0.00</u>
EXPENSES:		
Personnel:		
Dir Community Based Initiatives	11,889.00	0.00
Project Director	1,984.00	0.00
Director of Finance	<u>276.01</u>	<u>0.00</u>
Total Personnel	<u>14,149.01</u>	<u>0.00</u>
Fringe Benefits	<u>4,244.72</u>	<u>0.00</u>
Other Costs:		
Travel	383,88	0.00
Telephone	173.71	0.00
Printing	2,836.16	0.00
Postage	44.01	0.00
Supplies	353.71	0.00
Indirect	<u>2,829.81</u>	<u>0.00</u>
Total Other Costs	<u>6,621.28</u>	<u>0.00</u>
Total EXPENSE	<u>25,015.01</u>	<u>0.00</u>
CHANGE IN NET ASSETS	<u>(\$4.51)</u>	\$ <u>0.00</u>

<u> 22101 - SCAN - 2022</u>	<u> 2022</u>	<u> 2021</u>
<u>REVENUE:</u>		
Grant Revenue	\$ <u>93,850.15</u>	\$ <u>0.00</u>
Total REVENUE	<i>93,850.15</i>	<u>0.00</u>
EXPENSES:		
Personnel:		
Executive Director	528.83	0.00
Project Director	47,837.87	0.00
Project Assistant	14,050.78	0.00
Director of Finance	372.00	0.00
Total Personnel	<u>62,789.48</u>	<u>0.00</u>
Fringe Benefits	<u>18,849.92</u>	<u>0.00</u>
Other Costs:		
Consultants	488.34	0.00
Honorarium	13,000.00	0.00
Travel	1,202.65	0.00
Telephone	53.74	0.00
Printing	82.68	0.00
Postage	36.08	0.00
Supplies	98.93	0.00
Indirect	<u>16,981.33</u>	<u>0.00</u>
Total Other Costs	<u>31,943.75</u>	0.00
Total EXPENSE	<u>113,583,15</u>	$\underline{\theta.\theta\theta}$
CHANGE IN NET ASSETS	( <u>\$19,733.00</u> )	\$ <u>0.00</u>

AAP ADHD WEBINAR SERIES	<u> 2022</u>	<u> 2021</u>
REVENUE:		
Grant Revenue	\$2,500.00	\$ <u>0.00</u>
Total REVENUE	2,500.00	0.00
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EXPENSES:		
Personnel:		
Director of Finance	93.00	0.00
Director of Practice Based Initiatives	<u>1,426.00</u>	<u>0.00</u>
Total Personnel	1,519.00	0.00
Fringe Benefits		
	455.70	0.00
Other Costs		
Indirect	<u>525.30</u>	<u>0.00</u>
Total Other Costs	<u>525.30</u>	<u>0.00</u>
Total EXPENSE	2,500.00	0.00
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CHANGE IN NET ASSETS	\$ <u>0.00</u>	\$0.00